

**National Association Purchasing Management –
Southern Nevada, Inc.**

BUYLINER

OCTOBER 2000

October Luncheon Meeting

Plant Tour - Haig's Quality Printing

Tuesday, October 17, 2000, 11:30 am

Location: **Nikki Lee's Sports Pub & Grille**, 2640 Sunset Road (across from Sunset Park). Plant tour is 2-3 blocks away.

The cost for members is \$12 for an advance reservation. **We will not be able to accommodate those who do not RSVP.** "No shows" will be billed. Guests are \$15.

To RSVP by Friday, October 13, 2000 at 12 noon

Call 702.225.4205 or email to james.h.haining@mail.sprint.com (include name(s) and phone # and meal selection, see below)

11:15 am **Registration**

11:30 am **Lunch**

12:10 noon **Plant Tour “Haig's Quality Printing”** (the plant is 2-3 blocks from the restaurant)

1:00 pm **Go back to work**

Despite the electronic age, quality printing remains mandatory for many forms of business communication. Haig Atamian has received 33 first place awards from the American Ad Federation for his state-of-the-art technology and operations. Mr. Atamian has over 30 years experience in the industry and throughout the world. He speaks English, Amharic, Arabic, Armenian, Ethiopian, French, Italian, and Spanish. He pioneered a new, life-like, 6-color printing process that is expanding his business over 40 percent per year.

Menu

There are four different lunch options that **MUST** be selected in advance:

choose one entree:

1. Fresh Spinach Salad
2. Ham & Cheese Calzone
3. Spinach & Cheese Calzone
4. Ham, Salami, Pepperoni & Cheese Stromboli

choose one beverage:

Milk, Ice Tea, Storm, Pepsi, Diet Pepsi or water

Prez Says

Last month I spoke about developing a Strategic Plan for our affiliate. I am happy to report that it has been completed and submitted to the Board of Directors. A committee of 4 will be reviewing the proposed plan for relevance and will be shared at the October board meeting. I will share it when complete.

I was unable to attend the September dinner meeting, but I understand that it was very good and we had a very large attendance! However, we had a couple of issues with our large attendance and RSVP's. If any of you have had experience working with a restaurant or convention facility for a meeting, you are aware of the difficulty involved with planning the meeting attendance. The dinner meeting chair, Bramby Tollen, must confirm attendance with the golf club by Friday afternoon preceding the meeting. It is a part of our agreement with them. Therefore, we MUST cut off reservations at noon on the Friday preceding the meeting.

In September, we had 40 RSVP's at noon on Friday. There were another 7 people who RSVPed by email on Monday and Tuesday. We had another 6 people show up without RSVP's. The golf club had made food for 50, which is 20% over our original head count. Most restaurants will only have food for 5% over your count. Therefore, we had a few people who did not eat or did not get an entrée.

To help us, and more especially the dinner meeting chair, better plan the head count for the meeting, please RSVP early! You can RSVP via email or phone or via the website at <http://www.napmsn.org> . Please RSVP!!! Thanks for your understanding.

Jim Haining, C.P.M., A.P.P.

DIRECTOR OF NATIONAL AFFAIRS MONTHLY NEWS

Mike Gifford, C.P.M.

I am very pleased to announce that our 15th annual golf tournament that was held on Saturday, September 9, at the Willow Creek Golf Course in Pahrump was a great success!

We especially thank the following who volunteered their time to make this event such a success:

- **Craig Rowley, C.P.M.**, *Las Vegas Convention and Visitors Authority*, who once again headed up our raffle prize committee and who also calculated the golf scores. It should be noted that those who golf in our tournament year after year say that we have the best raffle prizes of any golf tournament in town (please see the list further in this article).
- **Carol Fletcher**, *Las Vegas Convention and Visitors Authority*, who constructed the tournament flyer, gathered and tracked the raffle prizes, and coordinated our acquiring the trophies and awards.
- **Debi Gifford**, *my wife*, who during the tournament worked with me at the #16-Tee, Closest-To-The-Pin & Money-Hole; she also did a great job keeping me straight with the raffle sales.

- **Renetta Scacchitti, C.P.M.**, *Nevada Power* and her good friend Rosalie Blackman, who both worked 5 hours in the sun at the #16-Green, with the Closest-To-The-Pin and the Money-Hole competitions.
- **Valerie Harper and Jim Harper**, *Insurance Superstore*, who work at the #14-Tee, Hole-In-One competition.
- **Bob Ashby, C.P.M.**, *UNLV*, who worked at the #14-Green, Hole-In-One competition, which was a \$26,000 Buick Regal donated by Warthen Buick.
- **Kimberly Lakasiak**, *Southwest Gas*, who worked at the #3-Fairway, Longest-Drive competition.
- **Yolanda Jones, C.P.M.**, *McCarran International Airport*, who was the Treasurer for the event, and worked at the #18-Green, Longest-Putt competition.
- **Bramby Tollen, C.P.M.**, *Clark County School District*, who worked as the Luncheon/Raffle Sales Supervisor and at the Golfer Check-In.

We also thank the following who participates as golfers in our tournament:

1A	Bob Balli	Individual
1A	Leo Perreira	Individual
1A	Cliff Kealoha	Individual
1A	Larry Ramiscal	Individual
1B	Karl Nourish	Standard Wholesale
1B	Martin Bunker	Standard Wholesale
1B	Jim Fredrich	Standard Wholesale
1B	Bob Kurz	Standard Wholesale
2	Craig Rowley	Individual
2	Joe DeSoto	Individual
2	Richard Kendrick	Individual
2	Tim Rotert	Individual
3	Karl Ritterby	Bearcom
3	Chris Hampe	Bearcom
3	Locia Ku	Bearcom
3	Dennis the Mennis	Bearcom
4	Bryan Pate	Xerox
4	Tami Angelo	Xerox
4	Ken Collins	Xerox
4	Ken Proctor	Xerox
5	Scott Isaac	Ten Ton Forklift
5	David Paulson	Ten Ton Forklift
5	Kyle Sorensen	Brandise & Martinet
5	Juan Badal	Brandise & Martinet
6	Stephen Lance	PurchasePro
6	Jody Cunningham	PurchasePro
6	Mike Balberde	PurchasePro
6	Chris Lance	PurchasePro
7	John Damiano	DBM Company
7	Bill Coutta	NOS
7	Lorin Casper	MikaTech
7	Tom Tollen	CICo School District

8	Susan Slane	Corporate Express
8	Alan Ezelle	Corporate Express
8	Tom Edminson	Corporate Express
8	Roy Bowes	Corporate Express
9	Christopher White	Western Technologies
9	Paul Davis	Western Technologies
9	Paul Workman	BankWest
9	Domingo Cambeiro	Domingo Cambeiro AIA
10	Jim Smothers	PacWest Telecomm
10	Joe McLaughlin	Catalyst Real Estate
10	Steve Budine	Financial Strategies
10	Jeff Reeves	Ford Country
11	Carl Rea	Warthen Buick
11	Mike Loizzo	Warthen Buick
11	Ted Maddox	Warthen Buick
11	Howard Baker	Warthen Buick
12	Brad Rogers	Individual
12	Greg Corlin	Individual
12	Jun DelMundo	Individual
12	Al Kilgore	Individual
13	Ned Carey	Day Wireless
13	Troy Gillman	Day Wireless
13	Tor Hamre	Crime Watch
13	Mats Lindergran	Crime Watch
14	Rob Martin	EVERYContractor.com
14	Randy Gayler	Icon Construction
14	Chris Kannaday	Icon Construction
14	Gerald Lodge	Haig's Quality Printing
15	Eric Reimschiissel	C.P.M. West
15	Jeff Hallums	EVERYContractor.com
15	Douglas Geinzer	Diversified Recruitment
15	Joel Jarvis	Diversified Recruitment
16	Jeff Albanese	Johnstone Supply
16		Johnstone Supply
16		Johnstone Supply
16		Johnstone Supply
17	Danny Fraire	JCH Wire & Cable
17	Tim Sordelet	JCH Wire & Cable
17	Brad Dehetre	EagleUSA Airfreight
17	James Yu	Asian Chamber of Commerce
18	Mike Kennedy	Haaker Equipment Company
18	Dewain Bishop	Executive Office
18	Douglas Oh	Executive Office
18	Neal Allen	CESR

Dave Port Amtech Elevator
Bob Buschow Amtech Elevator

An last, but certainly not least, we thank the following who donated items for our golfers and for the raffle:

Warthen Buick, for sponsoring our Hole-In-One competition (which saved us over \$400.00!).

Mission Linen, for donating the golf towels.

Raffle Prizes

Donated by

Luxor Hotel/Casino
Golden Gate Hotel/Casino
El Cortez Hotel/Casino
El Cortez Hotel/Casino
Fiesta Hotel/Casino
Main Street Station
Orleans Hotel/Casino
Eureka Casino/Hotel-Mesquite
Eureka Casino/Hotel-Mesquite
Eureka Casino/Hotel-Mesquite
Eureka Casino/Hotel-Mesquite
Virgin River Hotel/Casino
Virgin River Hotel/Casino
Flamingo Hilton Laughlin
Four Queens Hotel/Casino
Union Plaza Hotel/Casino
Pioneer Hotel Laughlin
Ramada Express Laughlin
River Palms Resort-Laughlin
Luxor Hotel/Casino
Brandise & Martinet Insurance
Riviera Hotel/Casino
Stardust Hotel/Casino
Texas Station Hotel/Casino
Texas Station Hotel/Casino
Texas Station Hotel/Casino
Hilton Hotel/Casino
Harrah's Las Vegas
Circus Circus Hotel/Casino
Si Redd's Oasis-Mesquite
CasaBlanca Hotel/Casino
Corporate Express
Arizona Charlies Hotel
Tropicana Hotel/Casino
MGM Grand Hotel Casino

Donation

Deluxe Golf Shirts
Dinner for 2
Dinner for 2
Dinner for 2
Dinner for 2: Garduno's Margarita Factory
Dinner for 2: Garden Court Buffet
Dinner for 2: Orleans French Market Buffet
3 Day/2 Night Stay
3 Day/2 Night Stay
3 Day/2 Night Stay
3 Day/2 Night Stay
3 Day/2 Night Stay
3 Day/2 Night Stay
3 Day/2 Night Stay
3 Day/2 Night Stay
3 Day/2 Night Stay
3 Day/2 Night Stay
3 Day/2 Night Stay
3 Day/2 Night Stay Riverview Room
3 Day/2 Night Stay in a jacuzzi suite
Executive Travel Bag
Show for 2: "LaCage" or "Comedy Club" or "Crazy Girls"
Dinner for 2: Tres Lobos or Tony Roma's
Dinner for 2: Guadalajara Bar & Grille
Dinner for 2: San Lorenzo Italian Restaurant
Dinner for 2: Stockyard Steak & Seafood House
Dinner for 2: Benihana's
Show for 2: Clint Holmes
Dinner for 2: Blue Iguana & 2 Adventuredome Passes
3 Day/2 Night Stay + 2 rounds of golf
3 Day/2 Night Stay + 2 rounds of golf
Deluxe Office Chair
Limited/Numbered Edition Lithograph
Dinner for 2: Golden Dynasty + 2 shows: "Folies Bergere"
Show for 2: EFX

GRAND PRIZE:

EDITOR'S NOTE: Without Mike Gifford, the golf tournament would not be a huge success! He works endless hours on this and we really appreciate all of the time and effort he puts into it! Thank You, Mike!!!!

NAPM-SN Marketing – Valerie Harper, Marketing Chair

New! Free Dinner for Potential Members!

Your marketing team is working hard to increase our membership. We need your help! To help increase our membership, our Board of Directors has just approved a free dinner for potential members! This will give our potential members a chance to visit with us, learn, meet other members, and find out what NAPM is all about. So, now is your chance to invite those people who have been thinking of joining, but just haven't gotten around to it. To be eligible, we must have the potential member's name, address, place of work, job title, phone, fax, and e-mail address at least 5 days in advance of our dinner meeting.



To ensure our potential members get a chance to take advantage of our offer, the potential member must not currently be a member of NAPM, nor have attended a dinner meeting previously. (Send the potential member's information to: InsuranceSuperStore@MSN.COM or call it in when you RSVP.) We will reserve their certificate for them to pick up when they arrive at the dinner meeting. What a great opportunity to check us out! **It's easy....and now it's FREE!**

NEWS!

NEWS!

NEWS!



The New Golden Handshake Award!

Dinner meetings just got more exciting! So you think its safe to be a wallflower...**you could be missing out...**On the New Golden Handshake Award!! To liven things up a bit, we will be giving new and potential members some \$\$ to award to the person that introduces themselves and shakes the hand of the new/potential members. Here's how it works: New and/or potential members will be identified when they check in at the door. They will be given \$\$ and a number (for example number 7 is given to the potential member). When the 7th person introduces

themselves and shakes their hand, the potential member awards the \$\$ to the lucky winner, and announces they have awarded their prize! So, now you have a new reason to greet new people, and make them feel welcome to our club...don't be a wallflower..Start introducing yourself at our next dinner meeting.. **it just might be profitable!**

www.napmsn.org

If you haven't been on our web site recently, you DEFINITELY need to take some time and take a good look at it. We now have more information than ever before!!!

It contains various **purchasing positions and job opportunities** as well as the purchasing listings from NDI Services.

This is a great tool for all of us in the purchasing profession who are so busy at work – to be able to look at the web site at our own convenience!

If you would like to submit articles or have comments you would like to share for the monthly newsletter, please send them to Carol Fletcher at lvfletch@aol.com. Please make sure that you put “NAPM” in the subject line, or your e-mail will not be opened.

Jim Haining (The President) has really done a great job with our web site. This is a benefit that all members should take advantage of!!

SUPPLIER DEVELOPMENT RESOURCES OCTOBER, 2000

Asian Chamber of Commerce (ACC)
(Luncheon)

DATE/TIME: Thursday, 10/26/2000
11:30 a.m. - 1:00 p.m.

LOCATION: Chin's Restaurant, Fashion Show Mall
PRESIDENT: Robert Young
TELEPHONE: 737-4300 FAX: 737-4343

Business Watch Network (BWN)
(Luncheon)

DATE/TIME: Wednesday, 10/25/2000
11:30 a.m. – 1:00 p.m.

LOCATION: Palace Station
EXECUTIVE DIRECTOR: Carolyn Grant
TELEPHONE: 889-1673 FAX: 889-1674

Japan-American Society of Nevada
(Luncheon)

DATE/TIME: Tuesday, 10/24/2000, 11:30 a.m.-1:00 p.m.

LOCATION: TBD
EXECUTIVE DIRECTOR: Robert Shiro Fujioka
TELEPHONE: 252-0277 FAX: 736-1162

Las Vegas Chamber of Commerce (LVCC)
(Luncheon)

DATE/TIME: Wednesday, 10/13/2000, 11:30 a.m.-1:00 p.m.

LOCATION: Rio Hotel/Casino
TELEPHONE: 641-5822 FAX: 735-2011

Latin Chamber of Commerce (LCC)
(Annual Banquet)

DATE/TIME: Friday, 10/20/2000, 6:30 p.m.

LOCATION: Orleans Hotel/Casino
EXECUTIVE DIRECTOR: Otto Merida
TELEPHONE: 385-7367 FAX: 385-2614

Nevada Minority Purchasing Council (NMPC)
(Luncheon)

TENTATIVE DATE: Wednesday, 11/1/2000
TIME: 11:30 a.m. – 1:00 p.m.

TENTATIVE LOCATION: California Hotel
EXECUTIVE DIRECTOR: Diane Fontes
TELEPHONE: 894-4477 FAX: 894-9474

Urban Chamber of Commerce (UCC)
(Luncheon)

DATE/TIME: Friday, 10/27/2000, 11:30 a.m. - 1:00 p.m.

LOCATION: Main Street Station Hotel/Casino
OFFICE MANAGER: Shirl Lacy
TELEPHONE: 648-6222 FAX: 648-6223

PLEASE NOTE: The above information was accurate at the time of printing, but may change without further notice. Please be sure to contact each organization for updated information.