

## **NAPM – Southern Nevada, Inc.**

### **BUYLINER**

**August 2000**

#### **Prez Says**

Several members of the Board of Directors and Officers were able to attend the Leadership Training Workshop in Seattle. We came back excited, enthused and ready to make this the best year yet for NAPM-Southern Nevada. We will be holding a planning and strategy meeting in August to coordinate and maximize the efforts of each of our committees.

I encourage each of you to support the Annual Golf Tournament this year. This is a great event and is vital to the success of our C.P.M. program, which is the best in the nation. Please help us in any way you can.

At this time, I am in a Statistics for Managers class in my MBA program. It is grueling and rather dry stuff. However, it is interesting to find practical ways to use the theory and formulas of statistics to develop solutions to real-life business problems. As purchasing professionals, we have daily opportunities to use our knowledge and experience to better the bottom line for our companies and agencies. Take advantage of the upcoming educational opportunities NAPM-Southern Nevada will be offering.

If you have any suggestions or recommendations for our affiliate, please don't hesitate to give me a call or email. We are doing our best as a management team and thank you for your support.

**Jim Haining, C.P.M., A.P.P.**

#### **DIRECTOR OF NATIONAL AFFAIRS**

#### **MONTHLY NEWS**

**Mike Gifford, C.P.M.**

Dear Fellow Members:

Within this newsletter you will find a flyer for our 15<sup>th</sup> Annual Golf Tournament that will be held on Saturday, September 9<sup>th</sup>, 2000, at the Willow Creek Golf Course in Pahrump, NV. This event is our affiliates' premier annual fund raiser for our general fund, and I ask your help in ensuring its' success. All NAPM-SN members are invited to participate as golfers at a rate of \$95.00; however, if you are not a golfer please make copies of this flyer and distribute to your suppliers or anyone else you feel may be interested. Our tournament is known for having the best list of prizes and this year will be no exception. We are very pleased to announce that Warthen Buick has kindly agreed to sponsor our

“hole-in-one” this year, which is a savings to our affiliate of about \$400.00, and we thank Carl Rea of Warthen Buick for his efforts in this donation.

Our Supplier Opportunity Faire 2001 has been scheduled for March 28<sup>th</sup> of next year, again at Cashman Center. It is yet quite early, but you may want to start informing your suppliers of this most important event as they drop in to your office. We anticipate beginning to distribute notices during the first week in January, 2001. Please remember that 100% of the proceeds from this event go to support our C.P.M./A.P.P. scholarship program. Please forward to me any spare business cards you may have (especially from firms that you are not doing business with – those firms are very likely to attend this Faire). We enter those cards into a database that we use as a distribution list for invitations to the Faire. You can give the cards to me or any other Board member at our monthly dinner meetings, or you can mail them to my attention at P.O. Box 1896, Las Vegas, NV 89125. Please feel free to refer any potential attendees to this event to me at any of my numbers listed below.

If you have any questions or comments pertaining to this issue, please don't hesitate to contact me: Telephone: 386-2973; Fax: 386-0475; e-mail [gifford52@yahoo.com](mailto:gifford52@yahoo.com), and I look forward to seeing you at our next dinner meeting on Tuesday, August 15<sup>th</sup>.

## **AUGUST DINNER MEETING**

### **“Developing Good Working Relationships with the Media”**

Ever been asked for an interview from the media? What are the do's and don'ts? Learn from a professional that was once a member of the media and now is constantly interviewed by the press.

**SPEAKER - DAVID RIGGLEMAN, DIRECTOR OF COMMUNICATIONS, City Of Las Vegas**

**Tuesday, August 15, 2000, 6:00 pm**

**Location: Las Vegas National Golf Club, 1911 E. Desert Inn Rd. (Between Maryland Pkwy and Eastern)**

The cost for members is \$20 for an advance reservation or \$25 at the door. Guests are \$25.

RSVP by Friday, August 11, 2000 at 12 noon

Call 702.225.4205 or email Reservations (include name(s) and phone #) email to: [james.h.haining@mail.sprint.com](mailto:james.h.haining@mail.sprint.com).

5:30 pm	Registration
6:00 pm	Dinner
6:45 pm	Program – “Developing Good Working Relationships with the Media”, By David Riggelman, Director of Communications for the City of Las Vegas

## **AUGUST DINNER SPEAKER**

### **DAVID RIGGLEMAN, DIRECTOR OF COMMUNICATIONS, CITY OF LAS VEGAS**

David Riggleman has been Director of Communications for the City of Las Vegas since October 1999. His duties at the City include oversight of media relations, the City's government access channel-KCLV Channel 2, internet content, and City publications. Prior to coming to the City, he was Conservation Manager at the Southern Nevada Water Authority, where he directed the valley's water conservation efforts and programs from 1995 to 1999.

David is a veteran of the news media as well, working as a television anchor and reporter for twelve years. In Las Vegas, he was employed at KVBC-TV, Channel 3. His beats included investigative and environmental reporting. He's won several journalism awards, including those from the Associated Press and United Press International.

David is a graduate of the University of New Mexico and attended graduate school at the University of Oklahoma. He and his wife, Lisa, have been married since 1988 and have a 7-year-old daughter, Gillian. He's lived in Las Vegas since 1987.

**Please join us for an exciting and informative evening!**

## **[www.napmsn.org](http://www.napmsn.org)**

As we have mentioned in the past few months, we are proud to announce that you can now go to our very own NAPM Southern Nevada website! It has current meeting information (usually posted by the first of the month), Information about NAPM, Membership, Communications, Employment Links and Officers.

We have recently updated it to include a listing of the new 2000 – 2001 Officers along with a picture (of most of them). The Training Workshop is a new feature added, with pictures of the officers and the awards they received while in Tacoma, WA. You'll see that our very own "Bob Ashby" received the "Person of the Year" Award for his highly successful involvement with the C.P.M./A.P.P. Program – the most successful - along with the other "Standards for Excellence Awards" received by some of last year's (and this year's) Officers.

Why not take a look now to see the great job that our Webmaster & President, Jim Haining, C.P.M. has done to keep you informed and up-to-date.

This will be the last month that "The Buyliner" will be printed and mailed. If you would like to see your monthly publication, you will be able to go to the website and see it at your convenience, or receive an e-mail with a link to go to the website.

Make sure we have your correct e-mail address, so you can get your “Buyliner” at your earliest convenience!

So long to all the dead trees – hello to an environmentally friendly – new Buyliner!

## **DOES $85 + 10 = 11.7$ ? OR DOES $85 + 35 = 41.1$ ? OR DO THEY BOTH = MGMT474**

**Bob Ashby, C.P.M., Historian**

What, you may be asking, does  $85 + 10 = 11.7$  mean? And what does  $85 + 35 = 41.1$  mean? And what does MGMT 474 mean? And what kind of “new math” are we talking about? Actually, all of these mathematical equations are true.

What they are referring to is the “new C.P.M./A.P.P Exams”, those that start on January 1, 2001. When the new exams come out there will be 95 (not 85 as there are now) questions for Modules II III and III. That means that there is an 11.7% increase in the number of Exam questions that you will be tested on. And what about Module IV? Well, there will be 120 (not 85 as there are now) questions (no, that was not a typo) for Module IV. That represents a 41.1% increase in the number of questions you will be tested on. WOW!

What can you do about it? My suggestion is that you take the Exams before January 1, 2001. Not ready you say? Want to attend one of the Exam Preparation Workshops that are put on by Dr. Joel Wisner, Ph.D., C.P.M. and Bob Ashby, C.P.M.? As we have noted in many of the previous newsletters, Dr. Wisner and Bob will not be presenting any more of these A.P.P./C.P.M. Exam Preparation courses before next January. Does that mean that your only hope is to do the studying and Exam preparation on your own? Nope. Starting the first week in September, Bob will teach Purchasing and Supply Management, Course Number MGMT 474, at UNLV. This is the course that Dr. Wisner usually teaches in the fall.

Dr. Wisner used, and Bob will continue to use, the textbook, Purchasing & Supply Management by Drs. Dobler and Burt, the exact same book that Dr. Wisner and Bob used in their C.P.M. Exam Preparation Workshops. The class will be for 15 weeks and will cover in depth each and every Chapter of the textbook. The classes will be on Wednesday nights from 7 – 9:45 p.m.

Since this is an upper level UNLV course, if you are pursuing a degree and want to get credit for it you will have to have the required undergraduate prerequisite courses. If you just want to sit in and audit the course in order to prepare for the C.P.M. Exams, there will be no cost. No Cost you ask? What is the catch? The catch is that this “freebie” is only going to be available to those who are “active” in NAPM-SN. What does “active” mean? It means that you must be a “contributor” to NAPM-SN. And now, you ask, what is a “contributor”? It is one who helps out by being on a Committee OR helps out by

taking registration at the Dinner Meetings OR helps out by being on a Committee OR helps out at the Golf Tournament OR helps set up at the Vendor Opportunity Fire.... You get the idea. You do not have to be a Board Member or an Officer, but you must be willing to do something for the Organization that is trying to improve your Professional Development through preparing you to pass the necessary Exams to achieve the highest professional Certification available to those in this profession. We will do our part; you just need to do yours. We will give you a “scholarship” to attend the session and get ready for the Exams. Are you willing to pay the price and spend 15 Wednesday evenings (no cheating, you will have to commit to attending all 15 sessions) AND do something for us in return?

If you are serious about achieving THE professional Certification, call Bob Ashby at 895-3921 or e-mail him at [ashby@ccmail.nevada.edu](mailto:ashby@ccmail.nevada.edu).

### **CONGRATULATIONS TO NAPM-SOUTHERN NEVADA’S NEWEST C.P.M.’s & A.P.P.’s**

RONALD BROUSSEAU, C.P.M., A.P.P.  
Mikohn Gaming Corp.

MARK MISURACA, C.P.M., A.P.P.  
Raytheon

TINA NOONAN, C.P.M.  
Clark County

SUSAN SCOTT, C.P.M.  
Nevada Power

CANDACE QUELLA-STARK, C.P.M.  
Potlatch Corp.

### **SUPPLIER DEVELOPMENT RESOURCES - AUGUST, 2000**

Asian Chamber of Commerce (ACC)  
(Luncheon)  
DATE/TIME: Thursday, 8/24/2000  
11:30 a.m. - 1:00 p.m.  
LOCATION: Chin’s Restaurant, Fashion Show Mall  
PRESIDENT: Robert Young  
TELEPHONE: 737-4300 FAX: 737-4343

Japan-American Society of Nevada  
(Luncheon)  
DATE/TIME: Tuesday, 8/22/2000, 11:30 a.m.-1:00 p.m.  
LOCATION: TBD  
EXECUTIVE DIRECTOR: Robert Shiro Fujioka  
TELEPHONE: 252-0277 FAX: 736-1162

Business Watch Network (BWN)  
(Luncheon)  
DATE/TIME: Wednesday, 8/23/2000  
11:30 a.m. – 1:00 p.m.  
LOCATION: Palace Station  
EXECUTIVE DIRECTOR: Carolyn Grant  
TELEPHONE: 889-1673 FAX: 889-1674

Las Vegas Chamber of Commerce (LVCC)  
(Luncheon)  
DATE/TIME: Wednesday, 8/9/2000, 11:30 a.m.-1:00 p.m.  
LOCATION: Riviera Hotel/Casino  
TELEPHONE: 641-5822 FAX: 735-2011

Latin Chamber of Commerce (LCC)  
(Annual Banquet)  
DATE/TIME: Friday, 9/8/2000, 6:30 p.m.  
LOCATION: Luxor Hotel/Casino  
EXECUTIVE DIRECTOR: Otto Merida  
TELEPHONE: 385-7367 FAX: 385-2614

Nevada Minority Purchasing Council (NMPC)  
(Luncheon)  
TENTATIVE DATE: Wednesday, 8/2/2000  
TIME: 11:30 a.m. – 1:00 p.m.  
TENTATIVE LOCATION: California Hotel/Casino  
EXECUTIVE DIRECTOR: Diane Fontes  
TELEPHONE: 894-4477 FAX: 894-9474

Urban Chamber of Commerce (UCC)  
(Luncheon)  
DATE/TIME: Friday, 8/25/2000, 11:30 a.m. - 1:00 p.m.  
LOCATION: Main Street Station Hotel/Casino  
OFFICE MANAGER: Shirl Lacy  
TELEPHONE: 648-6222 FAX: 648-6223

PLEASE NOTE: The above information was accurate at the time of printing, but may change without further notice. Please be sure to contact each organization for updated information.

### ***“LESSONS ON KEEPING AN OPEN MIND”***

“The telephone has too many shortcomings to be seriously considered as a means of communication. The device is inherently of no value to us”. -*Western Union internal memo, 1876*

“Everything that can be invented has been invented.” -*Charles H. Duell, Commissioner, U.S. Office of Patents, 1899*

“I think there’s a world market for maybe five computers.” -*Thomas Watson, Chairman of IBM, 1943*

“Computers in the future may weigh no more than 1.5 tons.” *Popular Mechanics, forecasting the relentless march of science, 1949*

“We don’t like their sound, and guitar music is on the way out.” – *Decca Recording Co., rejecting the Beatles, 1962*

“But what...is it good for?” – *IBM engineer, commenting on the microchip, 1968*

“There is no reason anyone would want a computer in their home.” –*Ken Olsen, founder of Digital Equipment Corp., 1977*

“640K ought to be enough for anybody.” – *Bill Gates, 1981*

Kevin Harger Jones compiled these visionaries’ quotes for “Lessons on Keeping an Open Mind” for *Funny Times*.