

**National Association Purchasing Management –
Southern Nevada, Inc.**

BUYLINER

DECEMBER 2000

***Wishing You & Your Families a Very Merry Christmas
and a Happy, Healthy and Prosperous New Year***

There is No Dinner Meeting or Luncheon Meeting in December 2000 so that all members can enjoy the time with their families.....

Prez Says...

I would like to wish everyone a Happy Holiday Season. Due to our new meeting date of the 3rd Tuesday of the month, we will be going DARK (no meeting) in December to give everyone more time to spend with their families. We had an excellent meeting in November on “Counterfeit Products”. It was one of the more interesting meetings I have ever attended and we had great attendance for a lunch meeting.

In January, we are having our Annual Supplier Appreciation night on January 16th at the Gold Coast. This is a great meeting and we hope that you nominate your favorite supplier for Supplier of the Year. An application can be found on the website at www.napmsn.org.

Have a safe and happy Holiday Season.

Jim Haining, C.P.M., A.P.P.

[Congratulations to the Newest “C.P.M.’S”](#)

Sandy Cook, C.P.M., Nevada Power Co.

Jenny Howell, C.P.M., Sprint

Betty Jones, C.P.M., IT Corp.

Robert Martinez, C.P.M., Nevada Power Co.

Chris Prather, C.P.M., McCarran International Airport

“WELCOME” TO NAPM-SN’S NEWEST MEMBERS....

Aimee Miller, Purchasing Technician, *City of Las Vegas Fire/Rescue*
Bill Gann, Purchasing Manager, *Mikohn Lighting & Sign*
Catherine Carey, Contract Specialist, *Bechtel Nevada*
Louis Collins, Contracts Purchases Agent, *Bechtel Nevada*
Lawrence Damm, Contracts Purchases Supervisor, *Bechtel Nevada*
Dwayne Dawson, Contracts Purchases Agent, *Bechtel Nevada*
Patricia Gill, Contracts Manager, *Bechtel Nevada*
Dennis Jeffrey, Contracts Purchases Specialist, *Bechtel Nevada*
David Johnson, Consultant, *Gaffney Management Consultants*
Robert Martinez, C.P.M., Commodity Manager, *Nevada Power Co.*
Robert Meyer, Corporate Director of Procurement, *Ameristar Casinos, Inc.*
Gary Morrison, Contracts Purchases Specialist, *Bechtel Nevada*
Charles Schaefer, Contracts Purchases Agent, *Bechtel Nevada*
Susan Schwisow, Contracts Purchases Specialist, *Bechtel Nevada*
Raymond Sunday, Contracts Supervisor, *Bechtel Nevada*
Thomas Williamson, Contract Consultant, *Nevada Power Co.*

DNA REPORT by Mike Gifford, C.P.M.

I am very pleased to wish everyone the most happy holidays. I have served on the affiliate Board in a variety of positions for 9 of the past 11 years (as Secretary for 3 terms; President for 3 terms; DNA for 3 terms). With the revised governance of NAPM, the position of DNA will disappear in August, 2001 (the Board voted at the last Board meeting to extend my current term for an additional 3-4 months, so this position will never again appear on our elections ballot).

This will also be my "swan song" as an affiliate officer. While I intend to continue to serve the membership by chairing the annual Supplier Opportunity Fair (March 28, 2001) and the annual golf tournament (December 1, 2001), I have applied to NAPM to serve as a regional officer. Las Vegas is one of five sites around the country that the Summer volunteer training seminar will be held at each July, and I have volunteered to assist in this effort.

In that vein, I look forward to receiving from each member any excess business cards that you have received from potential suppliers. These are like gold to us. These companies want to do business with organizations/agencies that will be exhibiting at the Supplier Fair, and we need their business cards to be able to contact them. Please forward your excess cards to me, Mike Gifford, PO BOX 1897, LV, NV 89125.

Thank you so much for your help, and I look forward to seeing each of you at our next event, the Supplier/Professional Recognition Night, Tuesday, January 16th at the Gold Coast Hotel/Casino.

MARK YOUR CALENDARS...

January 16, 2001	Supplier/Professional Recognition Night
January 29-31, 2001	Purchasing and the Law – Courtyard Marriott
February 1, 2001	Contract Administration and Management – KLVX Channel 10
February 20, 2001	Joint Dinner Meeting with NCMA
April 13, 2001 –	Full Day Seminar (details to follow) Theme: “E-Commerce Subjects”

*National Association of Purchasing
Management -Southern Nevada
is pleased to invite you to its*

Annual Supplier Recognition Night

*Please join us as we recognize the finest purchasing and sales
professionals in Southern Nevada*

***Tuesday, January 16, 2001
Gold Coast Casino
5:30 – 9:00 PM***

*Please RSVP by calling 225-4205 or via [email](#)
by January 12th, 12 noon*

Check out www.napmsn.org for additional information

5:30 - 6:30 pm	Networking, silent auction, and no-host bar
6:30 - 7:30 pm	Introduction and dinner
7:30 - 8:30 pm	Speaker/ Panel Presentation
8:30 - 9:00 pm	Awards Presentation

NOMINATION FORM
NAPM-SN PURCHASING / SALES APPRECIATION AWARD

Don't forget to nominate your supplier and co-workers too!

Name of Nominee: _____

Company: _____

Position: _____

Phone Number: _____

Desired Skill the Nominee demonstrates: _____

Optional:

Name of Person making the Nomination:

Company:

Position:

Phone:

Email:

Please return completed form via fax to 316-7001 (Attn: Frances S. Richards or <mailto:frichards@purchasepro.com>) prior to January 5, 2001

FEBRUARY DINNER MEETING

Date: Tuesday, February 20, 2001 – Joint Dinner Meeting with NCMA

Where: Gold Coast Hotel & Casino

Speaker: David Gildersleeve, VP, Nevada Energy Buyers Network

Topic: “Nevada Electric Deregulation: Challenges & Opportunities”

FEBRUARY DINNER SPEAKER

DAVID J. GILDERSLEEVE

Dave is Vice President of the Nevada Energy Buyers Network (NEBN), an advisory and consulting service, whose primary emphasis is on developing groups of commercial customers to improve their energy buying leverage. Dave’s responsibilities include sales, marketing and relationship building in order to attract clients for the business. Dave also actively advises clients as to energy buying strategies and decisions. NEBN is currently focused on the upcoming deregulation of the Nevada electricity marketplace.

Prior to NEBN, Dave was the Director of Systems Planning at Southwest Gas Corporation in Las Vegas, Nevada. He was responsible for the direction and management of Southwest’s load research and demand forecasting, gas supply planning and engineering planning departments. He and his staff developed the projected sales volumes and transportation deliveries for budget, rate case and other corporate planning purposes. He was also responsible for the analysis of interstate pipeline capacity options and the company’s selection of its annual gas supply portfolio. Dave also directed transmission system planning activities for Southwest and Paiute Pipeline Company (a wholly owned subsidiary), including environmental permitting, rights-of-way acquisition, engineering design and cost estimating. Previously at Southwest, Dave was Director of Large Customer Sales, where he was responsible for the direction and management of Southwest’s sales and transportation activities related to large customers, generally defined as those customers whose requirements exceed 50 Mcf/d, and all industrial, gas engine, agricultural and electric generation/cogeneration customers. Prior to his sales responsibilities, he served as the Manager of Rates, where he had responsibility for managing the company's rate, tariff and purchased gas adjustment efforts in proceedings before state and federal commissions. Dave’s career at Southwest began in 1985 in Tucson as an Industrial Gas Engineer. Prior to joining Southwest, he was employed by Duval Corporation as a Plant Mechanical Engineer at its gold, silver, copper and molybdenum mines in Tucson, Arizona and Battle Mountain, Nevada. Dave holds a B.S. degree in Civil Engineering from the University of Arizona and an M.B.A. from the University of Nevada, Las Vegas.