

Buy *Liner*



A monthly publication of the Institute of Supply Management - Nevada, Inc.

December 2011

Upcoming Events

December 2011

14 – Holiday Mixer, Bahama Breeze
– Las Vegas



14– Webinar – “Building a Case for
Managing meeting Spend” **FREE**
*10:00 AM PST

TBD– Dinner Meeting – Reno

January 2012

8 – Board Meeting

TBD – Joint Meeting – “NCMA”

TBD– Dinner Meeting – Reno

February 2012

7 – Board Meeting

24 – Board Election Nominations
Due



Check www.ismnv.org for details

Check out the details for all events at:

www.ismnv.com

www.ismnv.com

Mission

*ISM-Nevada will serve supply
management professionals as
the "low cost" ISM affiliate
through certification, education,
leadership development and
networking.*

President's Corner

Carol Ellenbecker, C.P.M.



From our Home to yours, heart to heart, from one place to another. The warmth and joy of Christmas and Holiday events brings us closer together.

“May you have the gladness of Christmas which is hope;

The spirit of Christmas which is peace;

The heart of Christmas which is love;

Wherever you are, , we hope and wish you a Merry Christmas and hope that the New Year will bring peace and good will to everyone.

Happy Holidays – ISM Nevada

Respectfully,

Carol Ellenbecker, C.P.M.

President ISM-NV

BAHAMA BREEZE
ISM-NEVADA HOLIDAY MIXER



ISM-NV

Holiday Mixer - Happy Hour
Wednesday, December 14th. - 4:00 - 7:00 p.m.



Bahama Breeze is a restaurant that brings you the feeling of a Caribbean escape. They offer fresh cuisine, handcrafted drinks and a laid-back atmosphere you would find in the islands.

West Indies Room

Members: FREE

Guests: \$10.00

Drink Tickets

Drink tickets will be available for you to purchase at Happy Hour Prices

(Wine not included)

Appetizers & Door Prizes

RSVP BY: December 9, 2011



ISM Credentials - Which Certification Is for Me?

With the debut of the Certified in Supply Management™ (CSM™), ISM now has several professional credentials to help you reinvent your career. How do you choose the right one for you? Here is a snapshot of ISM's three professional credentials.

The Certified Professional in Supply Management® (CPSM®) and CSM™ encompass the same body of knowledge. Both credentials emphasize integrated supply management and the activities you face on a routine basis. The programs also include areas that can make your résumé stand out with their concentrations in finance, strategic sourcing and international regulations.

The CPSM® was established in 2008, and currently more than 3,700 professionals hold this designation. According to the ISM Salary Survey published in May 2011, CPSM®s earn 23 percent more than supply professionals without the credential. The CSM™ is a new credential that debuted in November 2011.

The Certified Professional in Supplier Diversity® (CPSD™) was established in 2010, and currently nearly 200 professionals hold this designation. This credential is for supply management professionals whose responsibilities include supplier diversity. Holding this credential demonstrates to your employer, your colleagues, your suppliers and even your customers that you are serious about helping your organization and diverse suppliers succeed. The CPSD™ is also supported by various diversity organizations.

	CPSM®	CSM™		CPSD™	
Education Requirement	Bachelor's degree from a regionally accredited institution or international equivalent	No degree requirement	Associate's degree from a regionally accredited institution or international equivalent	No degree requirement	Bachelor's degree from a regionally accredited institution or international equivalent
Experience Requirement	3 years of full-time professional supply management experience (non-clerical, non-support)	5 years full-time professional supply management experience (non-clerical, non-support)	3 years of full-time, professional supply management experience (non-clerical, non-support) with an associate's degree	5 years professional (nonclerical, nonsupport) supplier diversity or supply management experience	3 years professional (nonclerical, non-support) supplier diversity or supply management experience
Testing Requirements	Pass the three CPSM® Exams or if you are a C.P.M. in good standing, pass the Bridge Exam.	Pass the three CSM™ Exams or if you are a C.P.M. in good standing, pass the Bridge Exam	Pass the three CSM™ Exams or if you are a C.P.M. in good standing, pass the Bridge Exam	Pass the CPSD™ Exam. Also must pass Exam 1 of the CPSM® or CSM™ (this requirement is waived if the candidate holds a current C.P.M. or CPSM®.)	
Recertification Requirements	Recertify every three years with 60 Continuing Education Hours (CEHs)	Recertify every three years with 60 Continuing Education Hours (CEHs)		Recertify every three years with 60 Continuing Education Hours (CEHs)	

For more information about any of these professional credentials, visit www.ism.ws/certification or call ISM Customer Service at 800/888-6276 or +1 480/752-6276, option 8.

Job Openings

International Game Technology - Reno, NV

[Buyer III](#)

[Indirect Commodity Specialist I](#)

Venetian Resort –

[Procurement Spend Management Analyst](#)

[Buyer - Furniture, Fixtures & Equipment](#)

[Manager, Supplier Quality](#)

National Security Technologies, LLC (three postings)

Job Requisition Number: 108919

Job Title: [Senior Procurement Specialist](#)

Base Organization: Procurement 909-1200 **Grade(s):** F

Assigned Organization: Procurement 909-FC20

Work Location: Losee Road Facility

Details on line www.ismnv.com

Caesars Entertainment Corp. Las Vegas

Strategic Sourcing:

Process & Compliance Coordinator
 Process Compliance Manager
 Corporate Buyer
 Contract Coordinator
 Senior Contract Coordinator
 Supplier Information Manager (SIM) Coordinator
 Category Manager – Retail
 Category Director Marketing
 Category Manager – Food
 Category Director – Hotel
 Procurement Manager

Apply at:

<https://caesars.hodesiq.com/careers>

New ISM Web Seminars

Building a Case for Managing Meeting Spend

Date: Wednesday, December 14, 2011

Time: 1:00 PM EST | 12:00 PM CST | 10:00 AM PST

Don't miss this **Free, 1-hour STREAMING ONLY** Web event hosted by ISM and sponsored by Maxvantage. <http://www.ism.ws/3017>

For many organizations, meetings represent one of the largest categories of unmanaged but controllable spend. In this session we'll explore the value of managing meetings spend in a centralized way for visibility and savings, providing examples of how small steps in managing this category can have a big impact. We'll also hear how managing meetings has made a difference within Johnson Controls from the category lead.

Join us for an interactive conversation with two experts in the field — Karen Lynch, Global Lead, Meetings & Events for Johnson Controls, Inc. and Cindy D'Aoust, Vice President, for Maxvantage as they share their experiences and best practices in building business cases, identifying and understanding the key category stakeholders, and gaining buy-in for meetings management.

Learning Objectives:

Understand the value and impact from managing meetings

Identify examples within your organization that will help build a case for managing meetings

Learn approaches to identify key meeting stakeholders within organizations

Explore ways to tie meetings management to organizational goals

[A little Christmas trivia for you:](#)

1. What is the first name of Scrooge?
2. Which was the last US state to declare an official holiday for Christmas?
3. When is boxing day?
4. Which Christmas song holds the credit as the most-selling Christmas single of all time?
5. We all know about the tradition of hanging stockings for gifts. Which country uses shoes instead of socks for the same purpose?

See page 5 for answers,

Scholarship Opportunities

- **ISM National Seminars - Las Vegas**
- Jan 25 - 27 "[Power Negotiations: Unlock Your Powers of Influence and Persuasion](#)", #4577
- Feb 27 - 29 "[Fundamentals of Purchasing: The Building Block of World-Class Professionalism](#)", #4535
- Apr 19 - 20 "[Administering Contracts: From Start To Finish](#)", #4305

Register on Line at <http://www.ismnv.org/text/scholarshipsappform.htm>

The above seminars are all being held in Las Vegas, NV. Scholarship Opportunities for ISM National Seminars require the recipient to act as Onsite Coordinators. Your duties as the Onsite Coordinator will be to check in all attendees, distribute materials, help the instructor as requested and be there to do anything else that needs to be done. For this you get to attend the seminar free of charge (Lodging, transportation not included). You will need to be there for the full day(s), so be sure to get your management's approval to attend before applying.

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Experience Counts Get Certified in Supply Management

Big opportunities are in store for people who want to build their careers and professional influence in supply management and procurement.

Today, the Institute for Supply Management™ (ISM) unveils the [Certified in Supply Management™ \(CSM™\)](#). This new certification option allows a broad range of practitioners to demonstrate knowledge and expertise in supply management, regardless of whether they have a degree.

Candidates can [Register Now for the CSM™ Exams](#) through ISM. [Applications for CSM™ Original Certification](#) are also available.

"The debut of the CSM™ is a defining event for ISM because it furthers our mission to lead and serve supply management," says ISM CEO Paul Novak, CPSM, C.P.M., A.P.P., MCIPS. "Individuals and teams worldwide have expanded opportunities to build their professional stature and business credibility."

The new CSM™ joins ISM's globally-recognized Certified Professional in Supply Management® (CPSM®) program to set a common standard of measurement for professionals to demonstrate mastery of supply management knowledge and skills. The CSM™ tests the same body of knowledge as the CPSM®. Eligibility for the CSM™ is dependent on a candidate's work experience and educational background, as well as successfully passing the required exam(s).

Need more information? Visit the [Certified in Supply Management™ \(CSM™\) page](#) at www.ism.ws.

Already a CPSM®? [Forward this newsletter to a colleague](#) who would be interested in the CSM™.

Contact Info:

Carol Poindexter

Email: cpoindexter@interact.ccsd.net

2011 ISM Award Programs Nomination Deadline – January 31, 2012

This is a reminder that the nomination deadline for ISM's 2011 Award Programs is **January 31, 2012**.

The ISM [Persons of the Year Awards](#) honor members who go beyond the regular scope of work to make outstanding contributions to ISM and the profession. The five ISM Persons of the Year Awards are:

- Education/Learning Person of the Year
- Innovation/Creativity Person of the Year
- Leadership Person of the Year
- Marketing/Communicating Person of the Year
- Volunteer Person of the Year

The ISM [Affiliate Excellence Awards](#) and the [Groups and Forums Excellence Awards](#) recognize those affiliates and Groups and Forums that demonstrate excellence in their professional operations, educational offerings and recruitment, and training and retention efforts, while at the same time communicating the value and prestige of the Institute for Supply Management™ and the supply management profession.

Awards for 2011 will be presented to award recipients at the **Volunteer Appreciation Breakfast** held during the 97th Annual ISM International Supply Management Conference and Educational Exhibit on **Monday, May 7, 2012** in Baltimore, Maryland.

For more information about these recognition programs, click on the links within this e-mail or go to www.ism.ws and select Members Only, Affiliate Resources, Affiliate Support, and then [ISM Award Programs](#).

If you have any questions, please contact Linda Thomas by e-mail at lthomas@ism.ws or by phone at 480/752-6276 or 800/888-6276, extension 3041.

We look forward to receiving your nominations!

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SAVE THE DATE:

Supplier Opportunity Fair

April 11, 2012