



NAPSM **Buy** *Liner*

A monthly publication of the Nevada Association of Purchasing and Supply Management, Inc.

October 2007

Upcoming Events

October 2007

5—C.P.M. Review – Module 2 – Las Vegas Area

11 – ISM Satellite Seminar, “Global Sourcing: Where in the World Are Our Suppliers?” – Reno Area

17 – Breakfast Meeting – 13th Annual, Achievement of Excellence in Procurement Award (2008) – Reno Area

24 – ISM Satellite Seminar, “Global Sourcing: Where in the World Are Our Suppliers?” – Las Vegas Area

25-26 – ISM Seminar, “Six Sigma: A Process Improvement Tool for Supply Management Professional” – Las Vegas

November 2007

9—Seminar – “Back to Basics: for the New Buyer and the Seasoned Veteran” – Las Vegas Area

7-9 – ISM Seminar, “Power Negotiations: Unlock Your Powers of Influence and Persuasion” – Las Vegas

29-30 – ISM Seminar, “Performance-Based Statement of Work (SOWs): Maximize Supplier Performance” – Las Vegas

Check out the details for all events at:

www.napsm.org

www.napsm.org

www.napsm.org

President's Corner

By Jim Haining, C.P.M., A.P.P.

Thanks to the 32 members who voted on the name change from NAPSM to ISM-Nevada, Inc. Twenty-seven members voted in favor of the name change and 5 members voted against. The Board will begin immediately to complete the application to the ISM Board of Directors which is due December 1st. We will keep you updated to the progress.

The C.P.M. Review classes are in full swing with 16 attendees scheduled for Module 2 on October 5th. If you are interested in getting your C.P.M., now is the time! We will also be hosting the pilot exam for the new Certified Professional in Supply Management (CPSM) in Las Vegas, Reno and Elko in February/March 2008. When the dates have been selected, we will notify you. The pilot exams can be taken for \$50 per exam. After the pilot, the cost of exams will be \$180. If you are a C.P.M., a bridge exam will be offered, but NOT as a pilot exam. The bridge exam will be available AFTER May 2008.

On November 9, 2007, we will be holding a "Back to Basics: for the New Buyer and the Seasoned Veteran" seminar in Las Vegas. John Balentine will be the seminar leader. If you are interested, register for the seminar online at www.napsm.org. This is a great low-cost, one-day seminar that will be a benefit to any of us.

Check out the website for other seminars and events that have been scheduled. Also, don't forget to check out the Scholarships available on the website. We have several scholarships per year that are never used. www.napsm.org.

Jim Haining, C.P.M., A.P.P.
President & Executive Director

N.A.P.S.M. - Capitol Area

MONTHLY MEETING:

N.A.P.S.M. - CAPITOL AREA

October - 2007

Regular Meeting on Wednesday, October 17, 2007 - 7:00 a.m.
(Breakfast)

Gold N' Silver Inn
790 West Fourth Street
Reno, Nevada 89502

The 13th Annual, *Achievement of Excellence in Procurement Award (2008)*

John L. Balentine, C.P.M.; CPP
Washoe County Purchasing Department

Please Note: One (1) C.P.M.; A.P.P. Hour available to attendees.

PLEASE NOTE: No regular meetings will be scheduled for N.A.P.S.M. - CAPITOL AREA during November, 2007 and December, 2007. Regular meetings will resume on January 16, 2008, with the ever popular, Robert "Bob" Piechocki from Wachovia Securities and his "Financial Look Ahead for 2008".

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## Mission

*The Nevada Association of Purchasing and Supply Management will lead supply management professionals in Nevada and other states through certification, education, leadership development and networking.*

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NAPSM C.P.M.

RSVP on-line at www.napsm.org

Instructors:

Robert C. Ashby, C.P.M., CPCM
Tim Matanane, C.P.M.

Membership Note...

NAPSM is one of 175 associations affiliated with the [Institute for Supply Management](#), which incorporates over 40,000 members throughout the world.

The local association maintains its autonomy in selecting activities, managing its affairs and tailoring its meetings, seminars, workshops, etc., to meet the specific needs of its own members. Membership in ISM, however, allows the local Associations access to literature, research materials, audio-visual aids, speakers, etc. from the National office.

The affiliation with National also provides the advantage of nationally known name-recognition, public relations and advertising done by ISM, and the recognition provided by the [ISM "Report on Business"](#), a well-known and highly regarded publication for over 40 years.

Articles for the August newsletter due

October 29, 2007

Carol Poindexter
(Las Vegas Area)
cpoindexter@interact.ccsd.net

Scholarship Opportunity

--- "Scacchitti, Renetta" rscacchitti@nevpa.com

Please visit our website for a list of scholarship opportunities.

Remember: Deadline for applications is 2 weeks prior to the seminar!



13th Annual, *Achievement of Excellence in Procurement Award (2008)*

October 17, Reno Area Breakfast Meeting



Global Sourcing: Where in the World Are Our Suppliers?

October 11, 2007 - Capitol Area

October 24, 2007 - Las Vegas Area

For many companies, sourcing outside the United States has become a way of life. Other companies are trying to decide whether they should jump on the bandwagon. What does it cost? What can we gain by sourcing offshore? What are the risks? What challenges are there with inventory and logistics on a global scale? Hear from supply managers who have stepped into the global sourcing arena.



Six Sigma: A Process Improvement Tool for Supply Management Professionals

Seminar #4595

October 25 - 26, 2007

Las Vegas, NV

Overview

This seminar covers the steps organizations go through to begin the journey of implementing an effective Six Sigma program using breakthrough strategies. Each purchasing and supply professional needs to be acutely aware of the impact of Six Sigma on suppliers and customers. Learn how to use data-driven, Six Sigma concepts to enhance the value of the supply chain and impact the bottom line of your organization.

