



NAPSM Buy *Liner*

A monthly publication of the Nevada Association of Purchasing and Supply Management, Inc.

October 2006

Upcoming Events

October 2006

12- Satellite Seminar - "Finance for the Supply Professional" Capital Area

14- C.P.M. Module 1 Review

24 - "Women Mean Business® Expo and Luncheon" Las Vegas Area

25- Satellite Seminar - "Finance for the Supply Professional" Las Vegas Area

November 2006

1 - NAPSM Board Meeting Las Vegas Area

4 - "19th Annual Golf Tournament" Las Vegas Area

11- C.P.M. Module 2 Review

Check out the details for all events at:

www.napsm.org

www.napsm.org

www.napsm.org

Think Service

Think Value

Think NAPSM

Mission

The purpose of Nevada Association of Purchasing and Supply Management is to educate, develop and advance the purchasing and supply management profession.

PREZ SEZ

By **Chris Prather, C.P.M.**

It is hard to believe that summer is over and change is in the air. As the temperatures cool and we begin our countdown toward the holidays, I want to remind you of the importance of continuing education, the very reason that NAPSM exists. It is at this time I take great pleasure in announcing the return of the C.P.M. Workshop and welcome Mr. Bob Ashby, who by the way has never been gone, just retired, to facilitate the workshops. If you have been thinking about attending or have just been waiting for an opportunity, now is the time to achieve one of the best educations that purchasing has to offer. The schedule has been posted and we look forward to your attendance.

At this time I would like to testify just how much the C.P.M. certification has bolstered a career. After retiring from the Air Force as a Contracting Officer, my research opened my eyes to the importance of continuing my education and certifications. As a result, I found a network of professionals ready to assist me in achieving my potential. I attended the NAPSM C.P.M. Workshops, with the promised success and achieved my certification. The certification has opened doors of opportunity as well as provided a wealth of fall back knowledge to assist me through the hardest of purchasing times. It has assisted in establishing life time goals for my future as a purchasing professional. It has built a confidence in me that is driven to the next level of success. Opportunities continue and I know, with continuing education, and a certification I will be ready to prosper. My challenge to you, if you haven't already, is to achieve your certification and see what opportunities come your way.

We are committed and here to serve our NAPSM customers! If you have any questions, comments, concerns or suggestions, give us a call.

Chris "P"

As always, if you have any comments or ideas, please feel free to contact me at cprather@nevps.com or visit the website at www.napsm.org.

Membership Note...

Welcome to New Members **And Welcome Back to Existing Members!**

Just a reminder that our affiliate's entire purpose is to educate the purchasing and supply management professionals in Nevada and beyond. To accomplish this goal, we have several educational seminars, monthly meetings and a very successful C.P.M. certification program.

As a member, you will receive discounts at all of our functions. In particular, we discount the Certification classes and reimburse half of your testing fees for your C.P.M. certification. Since most companies now require their employees to be a certified professional, this is of great value!

Also, since everyone has various schedules, our affiliate offers alternating dinner meetings and luncheon meetings. We also have meetings in both Northern and Southern Nevada locations. This allows you to network with a different group of purchasing professionals.

As a member of NAPSM, you can participate in our satellite seminars, educational seminars, the annual Supplier Opportunity Faire (reverse trade fair), our annual golf tournament and various other events. You also receive all of the benefits from ISM, including Purchasing Today magazine, discounts to national seminars and access to the "Members Only" section of the ISM website at www.ism.ws.

To find out even more of what we have to offer, check out our website at www.napasm.org. If you have any questions about our affiliate, suggestions on meeting and seminar topics or recommendations on how to improve our service to you, please contact me at 702-227-2452 or E-mail rscacchitti@yahoo.com.

N.A.P.S.M. - Capitol Area

Regular Meeting on
Wednesday, October 25, 2006 - 11:30 A.M.
La Piñata Mexican Restaurant
1575 Vassar Street
Reno, Nevada 89502

Program: The "Achievement of Excellence in Procurement Award for 2007"
What? Why? and When?

Mexican Buffet Lunch or Full Menu Service including American Food.

John L. Balentine, C.P.M.; CPP



19th Annual Golf Tournament

We are very pleased to announce that our 19th annual golf tournament will be held on Saturday, November 4, 2006, at the Las Vegas Golf Club, located at Washington and Decatur. Cost is \$90/golfer or \$350/four-some, which includes golf, cart and lunch. As always, we anticipate the greatest list of prizes for the very popular raffle. This event is a major fund raiser for NAPSM. Typically, vendors and contractors make up the majority of the golfers, but a number of NAPSM members also golf. If you are aware of any of your vendors or contractors that golf, please let me know--I need their name, company name, telephone number and, if possible, e-mail address. I will contact them directly. Player registration is also available on our website, napsm.org. Thank you for your help in making this tournament a big success.

NOTE: Any NAPSM member that is available the morning of Saturday, November 4, 6:30am-1:00pm, we are always in need of volunteers to assist in running the golf tournament. Lunch will be provided for volunteers. Please contact me directly.

Mike Gifford, C.P.M.
Vice President, NAPSM
Telephone: 658-2753
Cellular: 236-0275

Scholarship Opportunity

In each issue of the Buyliner you'll find a Calendar of Events, if you see a seminar that interests you apply for a scholarship. You can apply for a scholarship to any of the seminars – satellite, local or sponsored by ISM!

Remember: Deadline for applications is 2 weeks prior to the seminar!

"Women Mean Business® Expo and Luncheon"

The Only Expo Showcasing Creative, Dynamic, Local, Woman-Owned Businesses From All Industries!

For more information: Go to www.NAWBOLasVegas.org
or call Mary Beth Hartleb, Expo Chair, at 702-616-9970

October 24, 2006

10am to 3pm at Mandalay Bay

FREE Admission to Exhibits

Luncheon for Members: \$40; Luncheon for Non-Members: \$55

Featured Keynote: Business Author Janet Lowe

NAWBO® and Women Mean Business® are registered trademarks of the National Association of Women Business Owners.

CONGRADULATIONS

Lifetime C.P.M. Certification.

Kathleen Newcomb C.P.M

NAPSM C.P.M. Update:

The **C.P.M. Review Classes** that were previously scheduled have been rescheduled with Bob Ashby, C.P.M., CPCM as the instructor.

The class schedule is as follows:

Module 1 - October 14, 2006

Module 2 - November 11, 2006

Module 3 - January 13, 2007

Module 4 - February 10, 2007

RSVP on-line at www.napasm.org

Location: Nevada Power Company, 6226 West Sahara, Las Vegas

Time: 8:00 pm – 5:00 pm

Instructor: Robert C. Ashby, C.P.M., CPCM

Fee: NAPSM Members: \$75 per module or \$250 for all 4 modules

Non-Members: \$150 per module or \$500 for all 4 modules

(Includes a FREE 1 yr Membership)

Fee does not include required materials or lunch.

Required Materials (Must be purchased prior to the first study session)

- **ISM C.P.M. Study Guide, 7th edition**
- **ISM C.P.M. Volume 1 Diagnostic Kit**
- **ISM C.P.M. Volume 2 Diagnostic Kit**
- **World Class Supply Management, The Key to Supply Chain Management, 7th Edition, by Dobler, Burt & Starling or Purchasing and Supply Management, 6th Edition, by Dobler and Burt.**

2007 ISM Conference In Las Vegas May 6-9, 2007

We are so excited about the conference being in LAS VEGAS! Do you want to share in the excitement? Volunteer for a day or for the entire conference. Volunteering for the ISM International Conference is a wonderful opportunity to attend educational sessions, network with other supply chain professionals and meet vendors who want to work with us!

This is your chance to attend the conference at no charge– volunteer for a day or the entire conference, but don't let this opportunity pass. The conference registration cost for members generally runs around \$1200. By volunteering this cost is waived!

Being selected as a volunteer allows you to attend the conference, activities, and meals on the day(s) you volunteer. (It does *not* include airfare, taxi/transportation, or hotel room.)

To volunteer go to the NAPSM website <http://www.napsm.org/> and click on [Volunteer Application for ISM's International Conference 2007 in Las Vegas](#).

If you have never been to an ISM Conference, I encourage you to attend- you will work hard, but will be amazed at how much you will learn, come experience the opportunity to network with other supply management professionals from around the world! If you have attended you've already experienced the excitement and the benefits that attending the ISM Conference offers.

VOLUNTEER APPLICATION for 2007 ISM CONFERENCE

IT'S HAPPENING IN LAS VEGAS!

May 6-9, 2007

Register on Line Today!

www.napsm.org



Member Spotlight - Call for Nominations!!

We need members to nominate other members, groups of members (or themselves) to Spotlight in one of our newsletters. We know that our members are doing wonderful things and want to share their news and successes with the membership! Please e-mail all nominations to rscacchitti@yahoo.com or monte.rider@newmont.com.

Contact Information Updates

If you have moved, changed jobs, changed your email or any other contact information, please update it today! Go to the www.napsm.org and click on "Address Update Form". This will insure that you always receive your monthly "Inside Supply Management" magazine from ISM and informational email blast from NAPSM

Plant Tours 2006/2007:

Would you be interested in volunteering your plant or place of employment for a tour on one of our meeting dates? If yes, please contact [Carol Poindexter](#) or any [Board member](#).

**Articles for the November newsletter
due October 23, 2006**

Carol Poindexter
(Las Vegas Area)
cpoindexter@interact.ccsd.net

Want to post a job?

If you are a prospective employer looking for a candidate for a Supply Management position, you can post your job opening on our website for FREE. Please email the detailed position description to webmaster@napsm.org and the position will be posted the next weekend.

**MEMBERSHIP
FACTS:**

MEMBER TYPE

Regular	252
Dual	3
Student	2
Lifetime	8
Academic	6
Other (Exec Dir)	1
Total	272

ISM Regular Count (excludes dual and other) **268**

CERTIFICATIONS

C.P.M.'s	77	28.31%
A.P.P.'s	28	10.29%

**REGIONAL
DISTRIBUTION**

OF MEMBERS

South Members	173
NW Members	52
NE Members	42
Other Members	5
Total	272