

NAPSM Buy *Liner*



A monthly publication of the Nevada Association of Purchasing and Supply Management, Inc.

October 2004

Upcoming Events

October

19- Las Vegas Area Dinner -
Possible Plant Tour, TBD

21- Capital Area-ISM Satellite
Seminar – “**Best Practices for
Negotiations and Contracting**”

27- Capitol Area Luncheon
Meeting – “**Accounting Issues in
Procurement**”

28-Las Vegas Area-ISM Satellite
Seminar – “**Best Practices for
Negotiations and Contracting**”

November

8-10 ISM Seminar
“Fundamentals of Purchasing”

16-Las Vegas Area Dinner
Meeting – APICS Speaker: Randy
Walker

24-Capital Area Luncheon
“Budgeting for a Purchasing
Department”

December

14-Las Vegas Area Dinner
29-Capital Area Dinner

Check out the details for
all events at:

www.napsm.org

www.napsm.org

www.napsm.org

Think Service
Think Value
Think NAPSM

Prez Sez by Yolanda Jones, C.P.M., A.P.P.

The Monthly and Seminar Committee have prepared the proposed calendar for the year. It has been posted on the website. The Committee members dedicated their time and efforts to provide the membership with excellent professional development programs. Thank you for a job well done. Take a few minutes to schedule the programs of interest to you in your personnel calendars. It is a great opportunity to plan ahead.

The Marketing and Membership Committees continue with their assignment of finalizing the Marketing Plan and Strategic Plan. We hope to have these finalized by year-end.

Visit the website www.napsm.org and register to attend the upcoming events!

Yoli

As always, if you have any comments, ideas or concerns give me a call at (702) 261-5035 or e-mail at yolandaj@mccarran.com.

Newly Accredited/Recertified

Sharon Hauht C.P.M.

Valerie Langer A.P.P.

“NAPSM VOLUNTEER LIST FOR “OCTOBER”



DATES, EVENT AND TIMES NEEDED:

OCTOBER 21ST SATELLITE SEMINAR 8:00AM – 12:30PM

“BEST Practices For Negotiations And Contracting”

VOLUNTEER TO HELP WITH SET-UP AND HANDOUTS

OCTOBER 25TH BOARD MEETING 5:30PM – 7:30PM

COME HAVE FUN AND SEE THE PROGRESS WE MAKE!!!
“New Ideas Welcome”

VOLUNTEER CONTACT: CAROL ELLENBECKER EMAIL: ELLENCA@INTERACT.CCSD.NET

TELEPHONE: 855-5475

NOTE: October 6th. Module 4, C.P.M./A.P.P. Study Session Begins

Facilitator contact information:

Kimberly Lukasiak

Email: Kimberly.Lukasiak@swgas.com

Fax: 702-740-9333

What is a Member? What is Membership?

By Renetta Scacchitti

If you went to the Internet and searched for the word "member", you might find the following: [n]one of the persons who compose a social group (especially individuals who have joined and participates in a group organization). One of Webster's 1913 Dictionary Definitions describes a member as "a part of a whole; an independent constituent of a body; as: any essential part or one of the persons composing a society, community or the like; an individual forming part of an association; as, a member of the society of Friends". Related terms include: associate, belonger, colleague, comrade, enrollee, fellow, insider, joiner, one of us, piece, pledge, portion, segment.

Membership is likewise defined as "the body of members of an organization or group; the state of being a member". Related terms include: admission, affiliates, associates, companionship, company, completeness, comprehensiveness, comprisal, consociation, constituency, cooperation, coverage, eligibility, embodiment, embracement, encompassment, envisagement, exhaustiveness, fellowship, fraternity, inclusion, incorporation, members, openness, partaking, participation, reception, sharing, society, tolerance, whole.

Why should we know and understand the meaning of membership and being a member of a group such as NAPSM? It's because your membership offers an opportunity for you to learn and grow and participate in an organization of your peers that can benefit you in many ways. The more you participate in the group activities, the more you will benefit by being a member. NAPSM offers educational and certification opportunities that are a great value for its' members. The number and variety of topics continues to expand. The networking opportunity is as close as your attendance at next meeting. Your employer will recognize your professional attitude when they learn of your involvement in NAPSM/ISM.

ISM members are nationally recognized as being experts in the area of Purchasing and Supply Management and the affiliation that NAPSM has with ISM is known and honored locally as well.

It's up to you to take advantage of your membership. Attend a meeting or submit ideas we can implement to improve member participation and benefits. Contact me, Renetta Scacchitti (rscacchitti@yahoo.com or 702-878-8656) or your board members and tell us what we can do to improve the value of the NAPSM membership. The choice is yours. You are an essential part of NAPSM and we need your input! Thanks in advance for your continued support and ideas that will improve our association for all members.

Welcome New Members

Thomas Boldt, Bechtel SAIC Company, LLC, Field Buyer

Debora Bryson, Bechtel Nevada Corporation, Procurement Specialist

Rick Cruea, Barrick Goldstrike, Superintendent Materials Mgmt

Theresa Hatch, Bechtel Nevada Corporation, Procurement Specialist

Deborah Kimbrell, Bechtel Nevada Corporation, Procurement Specialist

Pami Lange, Clark County School District, Associate Buyer

Kathy Rainey, City of Las Vegas, Purchasing Manager

T.J. Robison, Barrick Goldstrike Mines Inc, Buyer

Cherlynn Rousell, Bechtel Nevada Corporation, Procurement Specialist

Alice Smith, Bechtel Nevada Corporation, Sr. Procurement Specialist

Randy Taylor, Barrick Goldstrike Mines Inc, Sr. Buyer

Shane Tempest, Bechtel Nevada Corporation, Procurement Specialist

Kaitlin Washburn-Towne, Bechtel Nevada Corporation, Procurement Specialist



Calling all NAPSM members that have completed modules 1, 2, and 3... And there you have stalled! This message is 4 U!!!!

Get it ... this message is four (4) you...

That is right, module four (4) is almost here... take that last test and obtain your C.P.M. certification.

Module 4 Calendar

October 2004							November 2004						
S	M	T	W	T	F	S	S	M	T	W	T	F	S
					1	2		1	2	3	4	5	6
3	4	5	6	7	8	9	7	8	9	10	11	12	13
10	11	12	13	14	15	16	14	15	Test 4		18	19	20
17	18	19	20	21	22	23	21	22	23	24	25	26	27
24	25	26	27	28	29	30	28	29	30				
31													

No time to wait, no time to wait, we have a very important date...

Date: October 6th

Time: 5:30 p.m.

Location:

International Reality

3050 East Desert Inn Road, Suite 102

Cross-streets are Pecos-McLeod and Desert Inn, behind the McDonalds

What to bring: \$50 check made out to NAPSM, your ISM Diagnostic Kit, ISM Study Guide, and Supply Chain Management Book

Got News?

Contact

Cynthia McGee

mmcmcgee@mtrose.net

Carol Poindexter

cpoindexter@interact.ccsd.net

Important Documents

The following documents can be found via the ISM Home Page (www.ism.ws). Select Certification, then [Online Forms](#):

- C.P.M. and A.P.P. Computer Exam Registration and Information Brochures
- C.P.M. Original/Original Lifetime Application
- C.P.M. Recertification/Lifetime Recertification Application
- A.P.P. Original/Original Lifetime Application
- A.P.P. Reaccreditation/Lifetime Reaccreditation Application
- Exam Score Request Form
- Work Experience Documentation Information
- Exam Score Request Form
- Work Experience Documentation Information
- Continuing Education Documentation
- Replacement Certificate Request
- College Credit for the C.P.M. - Request for Transcript

The Continuing Education Hours Documentation Request Form is for ISM affiliates, ISM Allied Associations, professional development chairs, educational program directors, college and university continuing education departments, organizations' human resource/training professionals, and consultants. The form can be found in the Continuing Education Hours section of the Certification area of the ISM Web site.

How Are The C.P.M. And A.P.P. Exams Graded?

There are several versions, or forms, of the exam. While the content of the exam remains constant, the actual questions used in the exam will change. Because different versions of the exam use different questions, the level of difficulty will vary slightly from test to test. To compensate for these variations, a statistical procedure known as "equating" is used to account for differences in test difficulty.

For example, let's suppose we have two test forms of Module 2 - Test A and Test B. Now suppose it is established that in order to pass Test A, a person must correctly answer 32 out of 60 questions. Furthermore, suppose that Test B is somewhat easier than Test A. To compensate for this difference, the passing score for Test B is adjusted to prevent any "bonus" being given to the candidates taking Test B. Thus, it may be established that a candidate must get a score of 34 out of 60 on Test B in order to pass. This is test equating. It holds candidates to the same standard in terms of difficulty, regardless of which version is taken.

To maintain consistency in scoring, a second statistical procedure called "scaling" is used. Scaling converts all scores to a scale ranging from 25 to 75, with a passing score set at 55. Thus, the scores you receive from ISM are actually scaled scores. If the scaled score on any particular module ranges from 25 to 54, this means you failed that module. If the scaled score is in the range of 55 to 75, you passed that module.

Candidates receive one point for a correct answer and zero points for incorrect answers. Sample questions are not used to determine scores. These questions are given strictly for research purposes.

Job Opportunities

NAPSM updates Job Opportunities every Sunday. Check out www.napsm.org for the latest job opportunities in the area.

ISM Develops a Spokesperson Team

As part of the new public relations initiative of promoting the image of supply management, ISM has established the first official Spokesperson Team Program.

The purpose of the program is to provide a group of experienced supply management professionals who are available to answer inquiries from the media and are willing to participate in more proactive activities to gain recognition for the supply management field. Assembling a group of experienced professionals — who are ready and willing to assist — allows ISM to respond faster to media inquiries regarding supply management issues and provide more consistent messages and researched statistical information. Team members are also given opportunities to learn more about effective interview techniques and participate in mock interview sessions to enhance their speaking skills.

The new ISM Spokesperson Team consists of supply management professionals from a variety of industries and backgrounds. The initial members of the ISM Spokesperson Team are:

For ISM

Tony Nieves, C.P.M., CFPM
Chair, ISM Board of Directors

Paul Novak, C.P.M., A.P.P.
Chief Executive Officer, ISM

K.K. Poon, C.P.M.
Director, ISM Far East Office (Hong Kong)

Betty Banks
Director, Supplier Diversity
Waste Management, Inc.

Gerry Bundle, C.P.M.
Supply Manager
Calpine Corp.

Joe Cavinato, Ph.D., C.P.M.
Professor of Supply Management
A.T. Kearney Center for Strategic Supply Leadership at ISM

Frances DelSol, C.P.M., C.P.P.
Associate Director - Procurement
Bell Canada

Elizabeth Deveau, C.P.M., C.P.P.
Associate Director, Strategic Relationships
Bell Canada

Jim Haining, C.P.M.
Lead Negotiator
Sprint

For the ISM Report On Business®

Ralph Kauffman, Ph.D., C.P.M.
Chair of the ISM Non-Manufacturing Business Survey
Committee

Norbert Ore, C.P.M.
Chair of the ISM Manufacturing Business Survey Committee

Experts in the Field

Carla Lallatin, C.P.M.
President
Lallatin & Associates

Carl Liles, C.P.M.
Director of Enterprise Management
Western Farmers Electric Cooperative

Lee Muller, C.P.M.
Director, Services Strategic Sourcing & Procurement
Georgia-Pacific Corp.

Frank (William F.) Quiett, C.P.M.
Supply Management Instructor
Wm. Frank Quiett Associates

James Renaud, C.P.M.
Director, Development Operations
Boeing

In most cases, team members will answer general questions about the supply management field or respond to inquiries received by ISM. After ISM staff assess the nature of an inquiry, they may refer the media to a spokesperson based on the background, experience and industry of a particular team member. On occasion, team members may be asked to speak about ISM as well. Topics of interest in the media and specific supply management issues will be monitored, and individuals with experience in those areas will be periodically added to the team. Our goal is to eventually have all industries and issues covered with at least one team member so we can more effectively respond to critical events and "spread the word" about the value of supply management.

As the ISM Spokesperson Team Program develops, ISM will offer affiliates the resources to develop their own local spokesperson program. With our voices combined, we can make an even greater impact on "spreading the word."

For more information on the ISM Spokesperson Team Program, contact Andrea Waas, vice president of business and public relations, at 800/888-6276 or 480/752-6276, extension 3009, or awaas@ism.ws.