



NAPSM Buy *Liner*

A monthly publication of the Nevada Association of Purchasing and Supply Management, Inc.

July 2005

Upcoming Events

July

27 – Capital Area Luncheon Meeting
"Cooperative Purchasing - A
Nationwide Concept", John Balentine,
C.P.M., CPP, Washoe County
Purchasing

28 – ISM Seminar – Supply Chain =
Value Chain: Supply Results

29-30 - ISM Leadership Training
Workshop

September

9 – Putt-Putt Golf Tournament – Las
Vegas

27 – Capital Area Luncheon Meeting

29-30 - ISM Leadership Training
Workshop

Check out the details for all
events at:

www.napsm.org
www.napsm.org
www.napsm.org

Think Service

Think Value

Think NAPSM

Mission

*The purpose of Nevada
Association of Purchasing and
Supply Management is to educate,
develop and advance the
purchasing and supply
management profession.*

PREZ SEZ

By Chris Prather, C.P.M.

The elections have ended and your Board of Directors, Committee Chairs and Assistant Chairs are ready for the challenges ahead. What an honor for me. First and foremost, I want to say thank you to all the great enthusiastic volunteers, without a doubt the best in the nation.

We have already started planning for the next year and beyond. We began June 18, 2005, by putting together the annual calendar. Our next planned event will be the ISM Affiliate Support 2005 Summer Leadership Training Workshop July 29 & 30th. This will be a great opportunity to advance us into our leadership roles and carry forward the NAPSM message.

No time to rest now. As soon as we have come down from the synergy created at the Summer Workshop and those great techniques and ideas start pouring from our brains, its time for the Annual 2005-2006, NAPSM Retreat. We will be planning activities, budget, goals, and objectives for the coming year. I would like to take this time to challenge each of you to challenge the Board of Directors, Committee and Assistant Chairs with your input. If you have any ideas on activities or something for the betterment of the organization as a whole, please take the time to contact the Board members or myself. The Annual NAPSM Retreat is scheduled for August 13, 2005.

Finally, I want to get the word out that a survey will be coming this year. We rely on your input to assist us with future needs of the organization. I again challenge each of you to take the time to complete the survey to assist us in serving you. We are committed and here to serve our NAPSM customers! If you have any questions, comments, concerns or suggestions, give us a call.

Chris "P"

As always, if you have any comments or ideas, please feel free to give me a call at 261-5737 or e-mail at chrisp@mccarran.com

CONGRADULATIONS

NEWLY ACCREDITED C.P.M.s

Rachel Kirkendall C.P.M A.P.P.

RESOURCE CENTER BENEFITS FOR ISM MEMBERS

The ISM Resource Center has made a number of benefits available to assist members in their day-to-day efforts. Some of these benefits include the ISM Resource Guides, the ISM Bid Specifications Database and the Online InfoCenter.

ISM Resource Guides

The ISM Resource Guides are topic-specific electronic "packets of information" on a number of supply management subjects. Each guide includes 5-10 articles from various ISM publications, articles from other publications, suggested reading lists, links to related Web sites, and contact information for a variety of other resources and information on the topic. ISM's Resource Guides deliver specific information on the topics you are most interested in — right to your computer desktop.

Currently, there are 30 Resource Guides to select from. Below are just a few of the available guides:

- Outsourcing
- Negotiation Skills in Purchasing
- Cost Reduction Strategies
- Inventory Management
- Rating and Evaluating Suppliers (NEW!)
- Reverse Auctions (NEW!)

To access the Resource Guides, go to the ISM Web site (www.ism.ws) and select the Online Guides, Tools & Links navigation button. Then select the ISM Resource Guides link, or use this direct URL: www.ism.ws/Seminars/ResourceGuides.cfm.

Take advantage of the ISM Resource Center's research — at no charge — by accessing the free information offered in the ISM Resource Guides.

NAPSM - Capitol Area Luncheon Meeting

"Cooperative Purchasing - A Nationwide Concept."

John L. Balentine, C.P.M.; CPP
Washoe County Purchasing

Wednesday, July 27, 2005,
11:30 a.m.

Silver Club, Sparks, Nevada
(Victorian Square)
Anna Marie's Restaurante
\$15 with RSVP
\$18. At-the-Door

RSVP online at www.napsm.org

Got News?

Contact

Jeanny Ng
(Capitol Area)
jeanny.ng@igt.com

Carol Poindexter
(Las Vegas Area)
cpoindexter@interact.ccsd.net

Note: Articles for the August newsletter are due July 26.

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C.P.M.?

Facilitator contact information:

Kimberly Lukasiak

Email: Kimberly.Lukasiak@swgas.com

Fax: 702-740-9333

C.P.M. Study Sessions

We have completed the C.P.M. study class. We had a super- fantastic group of individuals who have made the ultimate commitment! To Study, Study, Study, Study, Test, Test, Test, Test...and obtain their C.P.M. certification! CONGRADTUALATIONS TO ALL THOSE WHO PARTICIPATED AND COMPLETED THE PROGRAM!!!

Look for upcoming C.P.M. study session information in upcoming NAPSM newsletters. When the time comes make the commitment to improve your resume, marketability, and value to yourself and your employer!

If you are interested in participating in the C.P.M. study sessions or have any questions please email Kimberly.Lukasiak@swgas.com

Study Session Information

- The NAPSM board has adopted new bylaws. Please read the Scholarship Opportunities below to see how these changes may affect you.
 - Primary changes, Class will cost \$50 per module for NAPSM members and \$100 per module for non-members. These fees are non-refundable.
 - 50% of the C.P.M. exam cost will be refunded to NAPSM members that meet the scholarship criteria and are not being reimbursed by their employer.
 - Class size is limited to 12 participants.

New Members:

- Reimbursement for exams is only available to Members of the Nevada Association of Purchasing and Supply Management.
- If you are not a member, join locally and you will also receive this benefit.
- To Join visit the following web site www.ism.ws (make sure you select the Nevada affiliate, NAPSM)

Required Materials

- 7th Edition of *C.P.M. Study Guide* from ISM, Visit following site to obtain book <http://www.ism.ws>
- Volumes 1 and 2 of the C.P.M. Diagnostic Kit from ISM.
- *7th Edition of World Class Supply Management, The Key to Supply Chain Management*, by Dobler, Burt & Starling

ISM Bid Specifications Database

Need to draft a bid specification document for your organization but don't want to start from scratch? Try finding a similar document in the ISM Bid Specifications Database! We have compiled hundreds of statements of work (SOWs), requests for quotes (RFQs), contracts, requests for proposal (RFPs), and invitation to bid documents from organizations across the country and made them available to you. There are currently more than 1,500 different bid specification documents available.

To access the Bid Specifications Database, go to the ISM Web site (www.ism.ws) and select the Online Guides, Tools & Links navigation button. Then select the ISM Bid Specifications Database link, or use this direct URL: www.ism.ws/OnlineGuides/BidSpec00.cfm.

We would like to invite you to join us in expanding the database even further by adding your sample documents to the database. Help us make this resource more valuable by adding your documents today! Examples from both ISM

members and nonmembers are welcome.

ISM'S ONLINE GLOSSARY OF KEY PURCHASING AND SUPPLY TERMS

The online ISM *Glossary of Key Purchasing and Supply Terms* includes terms from the private, public, and various industry sectors and from a wide variety of sources. With the understanding that some terms have different meanings in certain industries or environments, the key criteria for inclusion of a term in the *Glossary* are its usefulness to purchasing and supply, as well as its currency, validity and accuracy. Terms used in the latest specifications for the C.P.M. and A.P.P. Examinations have also been incorporated into the *Glossary*.

With the online *Glossary*, users may browse terms alphabetically or search terms by keyword(s). The online *Glossary* can also search the ISM Web site, for the user, for other areas where that term may be used — such as articles, publications and programs.

Help Us Update the *Glossary*!

If you don't find the term or definition that you are looking for, e-mail us at surveys@ism.ws and let us know. We will be updating the ISM *Glossary* in the coming months, and your input will be useful for the new edition.



Supply Chain = Value Chain: Driving Results

**A One-Day Educational Program
July 28, 2005
Rio All-Suite Hotel and Casino
Las Vegas, NV**

**Sponsored by:
ISM Materials Management Group and
ISM Logistics & Transportation Group**

- New Strategies for Transportation Management
- Warehouse Operations and Inventory Management: A Supply Management Interface
- Supply Chain and the Balance Sheet

- Speed and Cash ...
What's Your Role?

SUPPLY MANAGEMENT is defined as the identification, acquisition, access, positioning, and management of resources an organization needs in the attainment of its strategic objectives.