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A monthly publication of the Institute of Supply Management - Nevada, Inc.

June 2009

Upcoming Events

June 2009

4-5 – ISM National Seminar
“Strategic Services Procurement:
Applying Strategic Sourcing
Principles to the Procurement of
Services”, Las Vegas

11 – LVVWD Seminar “Bidding
Processes and Potential Business
Opportunities” Las Vegas

17 – Board Meeting

18 – ISMNV “An Assessment of the
Impact of Legislation on Purchasing
Departments throughout Nevada”
Reno

18 – ISM National Web Event,
“Strategic Sourcing Stimulus Plan:
Leveraging meeting Related Spend
for Dramatic Costs Savings”

19 – NCMA “Street Smart Pricing”
Las Vegas

July 2009

29 – ISMNV Seminar “How Local
Government Entities Can Use GSA
Schedules” Las Vegas

August 2009

15 -- Board Retreat, Las Vegas

Check out the details for all events
at:

www.ismnv.com

www.ismnv.com

www.ismnv.com

President's Corner

By: Carol Ellenbecker, C.P.M., A.P.P.

“Change is good” Congratulations to the new President-June Weedon!

Serving in the capacity as President of ISM-NV has been a very rewarding experience for me personally and professionally. It has been a pleasure to work with the Officers and Board of Directors, Executive Director, and the various Committee Chairs throughout the year. We as a team have been fortunate to have such a professional and dedicated group of volunteers that promote professional growth and activities to meet the goals and objectives of ISM-NV. I want to express my deepest appreciation for all the support you gave me during my term as President. As a result of your dedication, we continue to have a very successful affiliate

On May 13th, the Board elected our new Officers and Directors. You can view the complete list on our Web page under **Officers.**

Thank you all for your support over the last year. Keep up the good work!

"Without involvement, there can be no achievement!"

Carol Ellenbecker, C.P.M., A.P.P.
President ISM-NV

PS. ISM-Nevada's Dinner Meeting was held on May 20th at Timbers, the topic was “Reviewing the Contract: What to Look for in the Ts & Cs”, presented by James Haining was a great success! We had approximately 28 attendees. Thank you everyone for coming out and supporting ISMNV.

I S M - Nevada, Inc. – Capitol Area

Northern Nevada Meeting

John L. Balentine, C.P.M.; CPP

Since the ISM Satellite Seminar for Thursday, June 4th was cancelled by I S M...The regular meeting of I S M - Nevada, Inc. Capitol Area will be the third Thursday in June.

Gold 'N Silver Inn

790 W. 4th St.

Reno, Nevada, 89502

Thursday, June 18, 2009 -- 7:00 a.m.

This is a breakfast meeting, order off the menu.

Educational Speaker:

JIM KEENAN fresh from lobbying the Nevada 2009 Legislature with an assessment about the impact of legislation on the Purchasing Departments throughout Nevada.

One (1) CPSM; C.P.M.; A.P.P. CEU

See you there!



ISM Extends C.P.M. Exam Registration Deadline to September 30, 2009

Due to overwhelming demand, ISM has extended the Certified Purchasing Manager (C.P.M.) Exam registration deadline. Don't miss this opportunity to earn a globally recognized credential and boost your competitive edge in today's tough job market.

Since the C.P.M. Exam registration deadline on December 31, 2008, ISM has been inundated with requests from individuals for additional time to register for the C.P.M. Modules. C.P.M. Exam registrations will be accepted through September 30, 2009. All exams (including retakes) must be completed by December 31, 2009. No exceptions.

ISM encourages candidates to schedule testing as soon as possible to avoid scheduling conflicts at testing centers. Register for C.P.M. Modules by calling or ISM Customer Service at 800/888-6276, option 8, or online



Mission

The Nevada Association of Purchasing and Supply Management will lead supply management professionals in Nevada and other states through professional credentials, education, leadership development and networking.

Articles for the June newsletter due June 25, 2009

Carol Poindexter
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C.P.M. Lifetime Certification

John Chatwood, C.P.M., IGT

C.P.M. Recertification

Scott Duncan, C.P.M., Sierra Health Services

2009-2010 Officers, Directors, and Committee Chairs

Board of Directors	
June Weedon, C.P.M. President and Director Special Events Supplier Opportunity Fair Chair	Carol Ellenbecker, C.P.M. Vice President Recognition Dinner Chair
Kathy Kim Secretary/Treasurer Special Events	John Balentine, C.P.M. Director- Membership/Marketing Satellite Seminars Chair – Reno
Mike Burdett Director – Education Monthly Meeting	Carol Fletcher, A.P.P. Meeting Chair – South Recognition Dinner Co-Chair
Yolanda Jones, C.P.M., CPPO Director – Education Seminars	Carol Poindexter C.P.M., A.P.P. Director-Communication Professional Credentials Satellite Seminar Chair - South
Special Assignment	
Renetta Scacchitti, C.P.M. Scholarship Chair R.C Ashby Award Chair	Jim Haining, CPSM, C.P.M., A.P.P. ISM Affiliate Excellence Chair Executive Director, Webmaster Professional Credentials Chair

We invite you to a **FREE** seminar
to learn more about our bidding processes
and potential business opportunities.

JUNE 11 • 9am-11am
1001 South Valley View Boulevard, 89153

LAS VEGAS VALLEY
WATER DISTRICT

RSVP
(702) 258-3200



U.S. General Services Administration

"How Local Government Entities Can Use GSA Schedules"

Come learn how your agency can take advantage of GSA Schedules and learn how to use the GSA online system.

Speaker: Maria Rodriguez, GSA in Las Vegas

Date: July 29, 2009

Time: 8:30 am - 12:00 pm

Location: Clark County Government Center, 500 S. Grand Central Pkwy, Las Vegas, NV (Alta and Grand Central Pkwy, across from Premium Outlet Mall)

*3 Continuing Education Hours (CEH) will be given to attendees

Cost: FREE

Register on line: www.ismnmv.org



**institute for
supply management**

Strategic Sourcing Stimulus Plan: Leveraging Meetings Related Spend for Dramatic Costs Savings

Date: Thursday, June 18, 2009

Time: 12:00 p.m. (EDT) / 9:00 a.m. (PDT)



Strategic Sourcing Stimulus Plan: Leveraging Meetings Related Spend for Dramatic Costs Savings

Date: Thursday, June 18, 2009

Time: 12:00 p.m. EDT / 9:00 a.m. PDT

Please Note: This *Free Streaming Only* web seminar is **60 minutes** in length.

Applying the principles of strategic sourcing to meetings and travel is often new territory for procurement. Harnessing an organized and collaborative process for leveraging meetings and associated travel spend with select suppliers can dramatically lower costs while more readily achieving broader corporate goals. But how?

This webinar provides corporate procurement, travel and meetings professionals with guidance regarding strategic sourcing opportunities for meetings and how to take that effort into the supplier marketplace successfully. You'll also get a sneak peak at the latest Strategic Meetings Management research from Aberdeen.

In this one hour event, we will discuss:

- Garner percent discounts for guaranteed meetings business
- Negotiate rebates for excellent performance
- Establish service level expectations and ensure meetings quality
- Reduce planning time/resources
- Minimize risk in your organization

This Web Seminar qualifies for one CEH credit at ISM

Register on-line: www.ism.ws



STREET SMART PRICING Advanced Concepts and Strategies or Pricing Your Proposals

The NCMA Southern Nevada Chapter is pleased to announce a major seminar event of the 2008-2009 program year. Real issues, case study examples, and solutions you can take back to the office with you and use. We will address those critical assessments, strategies, methodologies and pricing decisions that you will not learn in Pricing 101. This seminar is an excellent opportunity to invite your managers and peers in Contracts, Subcontracts, Pricing, Finance, Business Development, and Program Management.

Date: 6/19/09 – Time: 8:00am – 4:30pm

Registration: (702) 399-4410