

Buy *Liner*



A monthly publication of the Nevada Association of Purchasing and Supply Management, Inc.

June 2008

Upcoming Events

June 2008

4 – Putt Putt Golf, Networking Dinner & Silent Auction -Las Vegas Area

18 – “Building A Clientele” Jim Schneider, Bank of America – Reno Area

23-24 – Principles of Effective Inventory Management – Las Vegas Area

August 2008

1 – CPSM Testing – Exam 3 & Bridge Exam, Las Vegas Area

3– CPSM Testing – Exam 1 & 2, Las Vegas Area

3– CPSM Testing – Exam 3 & Bridge Exam, Las Vegas Area

Check out the details for all events at:

www.ismnv.com

www.ismnv.com

www.ismnv.com

Think Service

Think Value

Think ISMNV

President's Corner

By **Jim Haining, C.P.M., A.P.P.**

As I write my final article as President of ISM-Nevada, I would like to highlight some of the accomplishments of the past year.

- Received the "Affiliate of the Year" Award from ISM.
- Changed our name to ISM-Nevada, Inc.
- Held very successful Supplier Opportunity Fair
- Had an extremely active and successful Board of Directors
- Held 4 successful seminars, 3 were co-sponsored with NIGP (National Institute of Government Purchasing)
- Held several very successful C.P.M. Review seminars in Las Vegas and Elko
- Had 6 members pass all 3 CPSM exams on their first attempt.
- Had a lot of fun and continue to grow

I would especially like to thank the Board of Directors for their selfless service to the association. They have been extremely faithful in attending the board meetings and ensuring that our functions were a success. I would especially like to thank John L. Balentine, C.P.M., CPP for his service these many years in Reno. John retires from Washoe County Purchasing on July 4th and we wish him well in his retirement.

On May 28th, the Board elected our new Officers and Directors. The new officers are:

President - Carol Ellenbecker, C.P.M.

Vice President – June Weedon

Secretary/Treasurer – Carol Fletcher, A.P.P.

Director – Education (Meetings) – Mike Burdett

Director – Education (Seminars) – Yoli Jones, C.P.M.

Director – Membership/Marketing – Monte Rider, C.P.M.

Director – Communications – Carol Poindexter, C.P.M.

Director – Special Events – Jim Haining, CPSM, C.P.M., A.P.P.

Chair – Meeting (South) – Kathy Clifford

Chair – Satellite Seminars (North) – Mike Burdett

(Elko) – Monte Rider, C.P.M.

(South) – Kathy Clifford

Chair – Scholarships – Renetta Scacchitti, C.P.M.

Thanks for all of your support. Hope to see you on June 4th at the Putt-Putt Golf Social Event.

Jim Haining, CPSM, C.P.M., A.P.P.

(Yes, I got my CPSM!)

ISM - Nevada, Inc. – Capitol Area

Northern Nevada June Meeting

Regular Meeting: Wednesday, June 18, 2008

7:00 a.m. (Breakfast)

Gold N' Silver Inn 790 W. Fourth Street, Reno, Nevada 89503

PROGRAM: **"Building a Clientele."**

Jim Schneider, Retired from Bank of America

One (1) C.P.M. / A.P.P. recertification hour



WASHOE COUNTY PURCHASING DEPARTMENT

Open House & Reception for **John L. Balentine, C.P.M.: CPP**, Purchasing and Contracts Administrator. Retiring after 16 years with Washoe County. Thursday, June 26, 2008, 2:00 to 5:00 p.m. Washoe County Administration Complex, 1001 E. Ninth Street (Ninth Street & Wells Avenue), Reno, Nevada 89512 in the "Central Conference Room", Building C; Room C-120.

Mission

The Nevada Association of Purchasing and Supply Management will lead supply management professionals in Nevada and other states through certification, education, leadership development and networking.

MEMBERSHIP Notes...

MEMBER TYPE

Regular	299
Dual	4
Student	25
Lifetime	6
Academic	8
Other (Exec. Dir.)	1
Volume Discount	1
Total	344

CERTIFICATIONS

C.P.M.'s	86	25%
A.P.P.'s	32	9.30%

REGIONAL DISTRIBUTION

OF MEMBERS

South Members	191
NW Members	79
NE Members	65
Other Members	9
Total	344

ISM MEMBERSHIP
April 1, 2008
40,091

Articles for the November newsletter due June 26, 2008

Carol Poindexter
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ISM Honors Persons of the Year

(TEMPE, Ariz.) May 5, 2008 — Institute for Supply Management™ (ISM) announced Persons of the Year Award winners today at an invitation-only appreciation breakfast. The ISM Volunteer Appreciation Breakfast and Awards Presentation was held in St. Louis in conjunction with the ISM Annual International Supply Management Conference and Educational Exhibit. Award winners were recognized for efforts and accomplishments achieved during the prior year. The Persons of the Year Awards recognize excellence in Education/Learning, Innovation/Creativity, Leadership, Marketing/Communicating and Volunteerism. Recipients of ISM's 2007 Persons of the Year Award are:

Innovation/Creativity Person of the Year — Jim Haining, C.P.M., A.P.P., ISM—Nevada, Inc.

The Innovation/Creativity Person of the Year is a member who has demonstrated an innovative approach to the work, the profession or program through use of initiative and creativity, which improved their own performance. Jim Haining, C.P.M., A.P.P., is honored for his successful efforts to act as a change agent and advocate for continuous improvement to take advantage of new technology available. Under Haining's leadership, a variety of Web-based technologies were used to conduct member surveys, streamline administrative functions and facilitate online registration and secure payment for affiliate activities. Haining has been the catalyst to make changes required to keep ISM—Nevada, Inc. in sync with the needs of its members.

ISM Honors Affiliate of the Year

ISM—Nevada, Inc. leads the way in the advancement of supply management.

(TEMPE, Ariz.) May 5, 2008 — Institute for Supply Management™ (ISM) has awarded ISM—Nevada, Inc. the prestigious Affiliate of the Year Award. ISM officially announced and honored the 2007 Affiliate of the Year at the 93rd Annual International Supply Management Conference and Educational Exhibit in St. Louis.

"ISM—Nevada, Inc. has been serving supply management professionals throughout Nevada and the western U.S. since the 1980s," said Affiliate President Jim Haining, C.P.M., A.P.P. "As a geographically diverse affiliate, we strive to meet the professional needs of our members throughout the state and region. ISM—Nevada's mission is to lead supply management professionals in Nevada and other states through certification, education, leadership development and networking. Receiving the ISM Affiliate of the Year is recognition of the efforts of our many volunteers and board members who work tirelessly for our affiliate membership."

Affiliate Excellence Awards recognize ISM affiliates that demonstrate an awareness and distinction in their professional operations, educational offerings, ability to recruit, train and retain members, while at the same time communicating the value and prestige of ISM and the supply management profession. Each ISM affiliate, regardless of size, has the opportunity to achieve Affiliate Excellence recognition by meeting each of the core competency requirements.

Congratulations!



Professional Credentials Congratulations!

Cynthia McGee, C.P.M. – Recertification of C.P.M.

Jim Haining, CPSM, C.P.M., A.P.P. Received CPSM
(got certificate no. 2!)



"Putt-Putt Golf, Networking Dinner and Silent Auction"

Angel Park Golf Course

June 4, 2008

Register on line:

www.ismnv.org

Scholarships are available for the following ISM Seminars that will be held in Las Vegas.

Principles of Effective Inventory Management
June 23, 2008 - June 24, 2008

CPSM Train the Trainer:
Review Instructor Courseware Program
August 03, 2008

Fundamentals of Purchasing:
The Building Blocks of the World-Class Professionalism
October 01, 2008 - October 03, 2008

Six Sigma:
A Process Improvement Tool for Supply Management
Professionals
October 27, 2008 - October 28, 2008

Commodity Teams:
Leveraging Value Across the Entire Organization
November 06, 2008 - November 07, 2008

Best Practices in Procurement
December 08, 2008 - December 10, 2008

Please submit your applications through our website at
www.ismnv.com or www.ismnv.org. These are great
opportunities for ISM Nevada Members to receive
professional development in our own state.

Renetta Scacchitti

Price Analysis, Cost Analysis, or Total Cost of Ownership: Determining the Best Approach

Non-Member Price: **FREE**

Member Price: **FREE**

3 CEHs

Learn to powerfully impact the bottom-line by
selecting the best analysis - price, cost, or total
cost of ownership. Then, complete the case study
which will walk you through the decision-making
process step-by-step.

<http://www.ism-knowledgecenter.ws>

Institute for Supply Management™ Rolls Out New Credential — the CPSM
Anticipated qualification makes its debut at the 93rd Annual
International Conference and Educational Exhibit.

(TEMPE, Ariz.) May 5, 2008 — Professionals in supply management now have the opportunity to advance their career by earning the latest credential to hit the field, the Certified Professional in Supply Management (CPSM). Institute for Supply Management™ (ISM) launched the new credential during its 93rd Annual International Supply Management Conference and Educational Exhibit in St. Louis.

The CPSM represents the highest degree of professional competencies, containing the most comprehensive body of knowledge, and is designed to lead the profession by emphasizing the main components of supply management.

Individuals who obtain the CPSM distinction will have an advanced-level of broad-based skills to make better decisions regarding their organization's supply network, including how to take full advantage of opportunities around the world.

"Creating the CPSM is a critical component in enabling ISM to fulfill its strategic mission of leading supply management," says Karen Fedele, C.P.M., professional credentials committee — chair elect. "For the supply management professional, achieving the CPSM designation demonstrates mastery of all aspects of supply management, versus proficiency in a single discipline, as well as a commitment to continued professional development and excellence."

The criteria established by ISM for earning the CPSM qualifications are:

- Three years of full-time professional supply management experience (non-clerical or nonsupport);
- Bachelor's degree or a clear statement from a specific country's higher learning and accrediting body concerning a degree's equivalency;
- Pass all three CPSM Exams, or take the Bridge Exam if already a C.P.M. in good standing.

For additional information on the CPSM program, to download an application or to sign up for CPSM e-mail updates, log on to www.ism.ws/certification and select Certified Professional in Supply Management (CPSM) Program.

ISM, NV - C.P.M. - CPSM
RSVP on-line at www.ismnv.com
Instructors:
Robert C. Ashby, C.P.M., CPCM
Tim Matanane, C.P.M.