

NAPSM Buy *Liner*



A monthly publication of the Nevada Association of Purchasing and Supply Management, Inc.

March 2007

Upcoming Events

March 2007

14 – Supplier Opportunity Faire and Recognition Dinner

17 – Business Meeting, “The Economic Outlook for 2007” Capital Area

31- Board Meeting at Nevada Power Company

31- C.P.M. Review – Module 2 – Elko

April 2007

9-11 – NAPSM/NIGP SEMINAR “Contract Administration” – Las Vegas Area

19 – Satellite Seminar _ “The Business Case for Diversity in a Social Responsibility Context” – Capital Area

21- C.P.M. Module 3 Review – Elko

25 – Satellite Seminar _ “The Business Case for Diversity in a Social Responsibility Context” – Las Vegas Area

Check out the details for all events at:

www.napsm.org
www.napsm.org
www.napsm.org

Think Service
Think Value
Think NAPSM

PREZ SEZ

By Chris Prather, C.P.M.

March is Supply Management Month! Supply Management, “Maximizing Opportunities. Managing Risk” (ISM 2007). In recognition of this month, we are proud and pleased to sponsor the NAPSM Supplier Opportunity Faire 2007 and Annual Supplier-Buyer Recognition Awards Banquet on March 14th at Cashman Field Center. Spread the word to those suppliers looking for opportunities and come join us for a feast you cannot pass up. Just ask anyone about the menu! Most of all come celebrate and cheer for the award winners.

In addition, don’t forget to check www.napsm.org for all your education opportunities. There are Dinner meetings, Satellite Seminars, one day seminars and Scholarship opportunities for all. Your Board of Directors and Chairs have been working diligently to bring you the best in continuing education opportunities.

Next, just as reminder, the 92nd Annual International Supply Management and Educational Exhibit will be in Las Vegas May 6-9, 2007. NAPSM will be there in full force showing our volunteer enthusiasm. It doesn’t get any closer than this. We look forward to seeing you there.

Vote Now to Revise our Bylaws

On the website is a link to a ballot for a proposed bylaws revision for NAPSM. The Board of Directors recently approved a revision of our bylaws to bring to the membership for approval.

These revisions will reduce the number of Directors from 12 to 8 (Article VI, Section 2) with 2 from the Reno/Sparks area and 1 from the Mining area. They also changed the number of Directors in attendance it takes to make a quorum at a Board meeting to 4. They consolidated the Secretary and Treasurer position into a single Secretary/Treasurer position (Article VII). Finally, they clarified a change in the Board Functions in Article IX.

A redlined copy of the bylaws can be found on the website. To make the changes effective, it is now YOUR turn!

It is imperative that EACH OF YOU vote on these proposed changes. In accordance with the current By-Laws, a vote cannot take place at a meeting. We must vote in a forum where every Regular member has an opportunity to vote. A majority of those who return a ballot will decide the outcome of this bylaws revision.

Please [vote now](#) electronically by March 16, 2007. If you have any questions, please contact any member of the Board of Directors.

"SUPPLIER OPPORTUNITY FAIRE 2007"

Tuesday, March 14, 2007

10 a.m. to 4 p.m.

Cashman Field Center

850 Las Vegas Blvd. N., Las Vegas, NV

(1st Floor Meeting Rooms)

We invite you, OUR SUPPLIERS, to attend this event. We encourage minority owned and women owned businesses to attend. This is an excellent opportunity for you to meet with over 150 purchasing personnel from companies and governmental agencies in Southern Nevada! Supplier Opportunity Faire 2007 is where the Buyers have the booths and the Suppliers come to see US! (You CANNOT buy a booth; this is a Reverse Trade Fair.)

Pre-Register online or download this form at

www.napsm.org

Admission: At The Door **\$25.00 per person**

Pre-Registered **\$20.00 per person**

(A \$3 Parking Fee will apply and will be collected at the parking lot gate)

(cut here and send with check)

Save time and money at check-in - Pre-Register!!!!

Supplier Opportunity Faire 2007

Nevada Association of Purchasing and Supply Management

in Cooperation with the

Las Vegas Convention and Visitors Authority

SUPPLIER OPPORTUNITY FAIRE 2007

YOU WILL NOT HAVE ANOTHER OPPORTUNITY LIKE THIS UNTIL 2008!

Visit the website www.napsm.org for a current list of exhibitors.

**"Doing Business with Federal, State, and Local Agencies, and
The City Center"**

10:00 am – 11:00 am; 11:15 am-12:15pm

Location: 2nd floor meeting rooms

Sponsored by Clark County Business Development Division - No cost to attend
This workshop will address the purchasing process for procurement of supplies, services, construction/public works, and identify other business opportunities within each entity, along with other valuable information for local, small, minority-and women-owned businesses. Speaker(s) will discuss how to prepare bids and Profit & Loss Comparison and develop an effective Pricing Strategy. Panelists are representatives from: Bechtel Nevada, GSA, Clark County School District, Nevada State Purchasing, Nellis Air Force Base, Clark County, City of Las Vegas, City of North Las Vegas, and Perini Construction.



Supplier/Buyer Recognition Night

NAPSM is pleased to invite you to our 10th annual Supplier/Buyer Recognition Night to be held on Wednesday, March 14, 2007.

Nevada Association of Purchasing and Supply Management is pleased to invite you to our 9th annual Supplier/Buyer Recognition Night. In keeping with the tradition of the evening, NAPSM will be recognizing those individuals who demonstrate excellence or possess enviable skills and talents, both suppliers and buyers. NAPSM will also present both the Robert C. Ashby "Excellence in Purchasing" Award and the Supplier & Buyer of the Year Awards during the meeting. All individuals who are nominated will be invited to attend and will be recognized.

Wednesday, March 14, 2007 6:00 pm - 8:00 pm

Location: [Landry's Seafood House, 2610 W. Sahara, Las Vegas](#)
6:00 pm **Dinner & Awards**

Cost: \$30 - NAPSM members with RSVP
\$35 - Guests with RSVP

All attendees must RSVP and prepaid with a check or credit card (Mastercard, Visa, American Express)

Members - No Shows WILL be billed

Please RSVP by Monday, March 12, 2007 at 12 noon

N.A.P.S.M. - Capitol Area

MONTHLY MEETING:

Wednesday, March 21, 2007 - 7:00 a.m.

Gold ' N Silver Inn

790 West Fourth Street

Reno, Nevada 89502

EDUCATIONAL PROGRAM :

"Effective Public Speaking on
Very Short Notice."

Michael L. Sullens, C.P.M.

Advanced Toastmaster

Washoe County Purchasing Department

NOTE : Worth 1, A.P.P. / C.P.M. Hour

CONGRADULATIONS

**Jodi Zachary, A.P.P. for getting her A.P.P.
Certification.**

**Leanne Duong-Ma, A.P.P. of MGM Mirage to
attaining her A.P.P. Certification!**

**Corinna Hale of Nevada Power for receiving her
A.P.P. Certification!**

Congratulations! Congratulations!

Mission

*The purpose of Nevada
Association of Purchasing
and
Supply Management is to
educate, develop and
advance the purchasing
and supply management
profession.*

Job Opportunities

NAPSM updates Job
Opportunities every Sunday.
Check out

www.napsm.org for the
latest job opportunities in the
area.

NAPSM

C.P.M.:

RSVP on-line at

www.napsm.org

**Instructor: Robert C.
Ashby, C.P.M., CPCM**

Articles for the April
newsletter
due March 26, 2007

Carol Poindexter
(Las Vegas Area)
cpoindexter@interact.ccsd.net



NAPSM/NIGP Seminar

“CONTRACT ADMINISTRATION”

Dates: April 9-11, 2007

[RSVP Now!](#)

Location: Clark County Government Center, 500 Grand Central Pkwy, Las Vegas, NV
Gold Conference Room, 4th Floor

Cost: \$550 - NIGP National Members, \$725 - NAPSM Members, \$825 - Non-Members

Contact hours: 24 hours

UPPCC* Re-Certification points: 3

CEU Units:** 2.25

General Description:

The class provides a framework for examining contract administration by focusing on essential elements of the discipline. It also provides the participant with a focused look at key considerations related to important contract terms and conditions that must be enforced during contract administration. The intent is for the student to develop a strong understanding of the complexities of contract administration and recognize the importance of planning, monitoring, and proactive insight into and oversight of contract performance. This class provides a comprehensive overview of the contract administration process within the public sector along with illustrations of the various methods available. Determining the appropriate contract administration method, preparing a relevant plan, participating in the process, evaluating the success of the contract and evaluation procedures will all be addressed.

Seminar Leader: Jennie E. Ready, CPPO, CPPB

Jennie retired in 2004 and established a government procurement consulting office specializing in strategic planning, budgeting and sourcing, supply chain management, ethics, and government procurement practices. She has sixteen (16) years of experience in public procurement and contracting with the State of Colorado; the Colorado Department of Transportation and the Colorado School of Mines, including management and supervision of professional purchasing agents, administration of consultant and professional service contracts; a Master Instructor for the National Institute of Government Purchasing, certified CPPB, 1991, CPPO 1996.



2007 ISM Conference - In Las Vegas May 6-9, 2007

To volunteer go to the NAPSM website <http://www.napsm.org/> and click on [Volunteer Application](#)

NOTE: All volunteer positions are filled at this time, complete this form if you'd like us to add you to our waiting list.

Scholarship Opportunity

In each issue of the Buyliner you'll find a Calendar of Events, if you see a seminar that interests you apply for a scholarship. You can apply for a scholarship to **any of the seminars – satellite, local or sponsored by ISM!**

Remember: Deadline for applications is 2 weeks prior to the seminar!

Satellite Seminars – Scholarship allows you to attend at no cost! Because these are recorded earlier, there is no on-site coordination required.

We also have Scholarship Opportunities for several upcoming ISM sponsored Seminars and we are looking for volunteers to act as Onsite Coordinators. Go to the Calendar and click on the seminar for a detailed description of the Seminar. Your duties as the Onsite Coordinator will be to check in all attendees, distribute materials, help the instructor as requested and be there to do anything else that needs to be done. For this you get to attend the seminar free of charge (Lodging, transportation not included). You will need to be there for the full day(s), so be sure to get your management's approval to attend before applying.