



NAPSM Buy *Liner*

A monthly publication of the Nevada Association of Purchasing and Supply Management, Inc.

March 2006

Upcoming Events March 2006

21 – **Supplier Opportunity Faire 2006**, Las Vegas, NV

21 – **Supplier/Buyer Recognition Awards Banquet**, Las Vegas, NV

April 2006

6 – Seminar – “**Best Practices in Purchasing**” Las Vegas

11 – Las Vegas Area Dinner Meeting

26 – Satellite Seminar “**Risk and Change Management: Surviving in a Dynamic Business Environment**”
Las Vegas

Check out the details for all events at:

www.napsm.org
www.napsm.org
www.napsm.org

Think Service

Think Value

Think NAPSM

Mission

The purpose of Nevada Association of Purchasing and Supply Management is to educate, develop and advance the purchasing and supply management profession.

PREZ SEZ

By **Chris Prather, C.P.M.**

March is Supply Management Month! Supply Management, "Maximizing Opportunities. Managing Risk" (ISM 2006). In recognition of this month, we are proud and pleased to sponsor the NAPSM Supplier Opportunity Faire 2006 and Annual Supplier-Buyer Recognition Awards Banquet on March 21st at Cashman Field Center. Spread the word to those suppliers looking for opportunities and come join us for a feast you cannot pass up. Just ask anyone about the menu! Most of all come celebrate and cheer for the award winners.

In addition, don't forget to check www.napsm.org <http://www.napsm.org/> for all your education opportunities. There are Dinner meetings, Satellite Seminar, one-day seminars and Scholarship opportunities for all. Your Board of Directors and Chairs have been working diligently to bring you the best in continuing education opportunities.

Next, just as reminder, the 91st Annual International Supply Management and Educational Exhibit will be in Minneapolis May 7-10, 2006. NAPSM will be there in full force showing our volunteer enthusiasm because 2007 will be Las Vegas! We look forward to seeing you there.

Please assist us in serving you. We are committed and here to serve our NAPSM customers! If you have any questions, comments, concerns, or suggestions, give us a call.

Chris “p”

As always, if you have any comments or ideas, please feel free to give me a call at 455-8547, e-mail at ChrisP@clark.nv.us or visit the website at www.napsm.org.



Board of Director Nominations

Members,

It is getting close to that time of the year again, elections for the NAPSMM Board of Directors. The two-year term for 7 of the 13 Directors expires this year and we are looking for members who are interested in serving on the board of Directors for a two-year term.

Responsibilities include attending board meetings, which are held every 4-6 weeks in a central location of Las Vegas on Tuesday evenings lasting approximately two hours. If you are not able to attend in person we have an open conference line for each meeting so that board members across Nevada can participate.

You may be asked to serve as an officer or committee chair. The board of Directors will elect Officers (Pres, VPs, Sec, & Treas) and appoint Committee Chairs at the May Board Meeting. You don't have to be a Board member to serve as a committee chair, however; only Board members can be elected to an Officer position.

In addition, you will be required to attend the ISM Affiliate Leadership Training Workshop in Las Vegas, further energizing you for the challenges ahead. You will be required to work with a high energy, hard working group of professionals that promote success.

Now, is the time to get involved with your community and network with the best supply management professionals in Nevada. Does this interest you? Are you motivated and ready to make a difference? Come join us for the experience of your professional career.

If you are interested contact Chris Prather, chrisp@co.clark.nv.us or Jim Haining jhaining@napsm.org by May 1, 2006. Self-nominations are encouraged. Elections will be held the 2nd week in May.

SCHOLARSHIP OPPORTUNITIES!

We are SO fortunate! We have some great Scholarship opportunities coming up and we are looking for volunteers to act as Onsite Coordinators. Visit the NAPSMM website for a complete listing on our Calendar of Events and the guidelines for applying. Your duties as the Onsite Coordinator will be to check in all attendees, distribute materials, help the instructor as requested and be there to do anything else that needs to be done. For this you get to attend the seminar **free of charge** (Lodging, transportation not included). Our past scholarship winners have been enthusiastic about the great educational experience these seminars offer. Expand your horizons! These seminars are a great networking opportunity – you get to meet other Supply Chain professionals – from our area as well as around the country. Avail yourself of one of the greatest benefits of being an active member of our wonderful organization! We have opportunities in both Northern and Southern Nevada – just check the calendar in this newsletter or on the website. **Remember – applications must be received 2 weeks prior to the seminar**

Certified Professional in Supply Management (CPSM) is Name for New Qualification

Qualification sets the standard for all supply management professionals

TEMPE, Ariz., February 2, 2006 - Institute for Supply Management^(tm) (ISM) announces Certified Professional in Supply Management (CPSM) as the title for the profession's new qualification. The Certified Professional in Supply Management is slated to be the qualification that supply management professionals strive to obtain. The CPSM will debut in 2008.

ISM's Certification Committee, chaired by Susan I. Scott, C.P.M., A.P.P., met recently to finalize the name. "The Certification Committee believes that supply professionals will benefit from the CPSM qualification because it will address multidimensional roles such as strategic sourcing, commodity management, logistics management, supplier relationship management and supplier diversity," Scott says. ISM's Board of Directors recently approved the CPSM name on the recommendation of the Certification Committee.

The Certification Committee proposed that the CPSM examination process consist of three separate exams that cover a broad spectrum of supply management. The Exams will address the current supply environment including workplace complexities such as risk and compliance management, strategic sourcing, social responsibility and increased skills needed for supply professionals to drive value in their organizations. In addition, candidates seeking the CPSM must hold a bachelor's degree from a regionally accredited institution and demonstrate a minimum of five years of professional supply management experience as part of the application process.

ISM Certification Committee member Karen M. Fedele, C.P.M., says the CPSM qualification will offer new synergies to supply management professionals. "Achieving a qualification that spans across supply management will demonstrate a

total proficiency greater than a proficiency in any one individual component of supply management," Fedele says.

The ISM Board of Directors recently approved a bridging process to the CPSM for professionals with the Certified Purchasing Manager (C.P.M.) designation. As a prerequisite, these professionals must hold a bachelor's degree from a regionally accredited institution and have five years of professional supply management experience. The bridge exam, which is under development, will be a single exam covering contemporary subject matter. It will also include material not covered in the current C.P.M. Exam but found within the three CPSM exams. When completed, the bridge exam will be available for use through the end of 2014.

Visit the ISM Web site for Frequently Asked Questions (FAQs), detailed information on all new and current Certification programs or to sign up for e-mail updates on the CPSM at <http://www.ism.ws/Certification/NewSupplyMgmtQual.cfm>. Contact ISM Certification at 800/888-6276, extension 3027.

As the oldest and largest supply management institute in the world, the mission of the Institute for Supply Management^(tm) (ISM) is to lead supply management. ISM defines supply management as the identification, acquisition, access, positioning and management of resources the organization needs or potentially needs in the attainment of its strategic objectives. By executing and extending its mission through education, research, standards of excellence, influence building and information dissemination - including the renowned monthly ISM Report On Business(r) - ISM continues to extend the global impact of supply management. ISM's membership base includes more than 40,000 supply management professionals in 75 countries. Supply management professionals are responsible for trillions of dollars in the purchases of products and services annually. ISM is a member of the International Federation of Purchasing and Supply Management (IFPSM). Visit ISM's Media Room at www.ism.ws, Quick Search: QS130.

Contact: Jean McHale
ISM Public Relations
800/888-6276, ext. 3143
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Education Opportunities 2006:

A big THANKS from your seminar committee to all who participated in the recent survey and gave us your great ideas for timely educational topics. Hopefully several of you enjoyed the recent presentation of the most frequently requested topic, Negotiations, presented in Las Vegas and Capitol areas on February 23rd and 24th respectively by Mr. Bill Agee. Other highly rated topics included Best Practices, Ethics, Contract Law, Strategic Planning and Project Management. We appreciate your input and are on track to bring Best Practices to you in April, so watch the newsletter and check the website for updates. We'd also welcome your referrals for great, engaging speakers and presenters on these and other topics of interest for upcoming seminars and dinner meetings. Do you know someone or are you an expert in a particular subject matter that could benefit your peers? We have opportunities for motivational or educational speakers including full day; half-day, and lunch or dinner meeting engagements. If you know someone or have a topic to share, please contact Teresa Collins, teresa.collins@lvvwd.com, (702) 258-7119 or Carol Poindexter at cpoindexter@interact.ccsd.net, (702) 855-5486 for the Las Vegas area or John Balentine, jbaltimore@washoecounty.us (775) 328-2280 for Capitol area. **Your input counts!!!**

Membership Note...

Kudos to Monte Rider and the Material Management Team at Newmont for recognizing the value of NAPSM and joining our membership!

We now have 22 new members in Northern Nevada and would like to welcome them and want them to know we are available for any professional development, training, networking or other material and supply need - just ask!

This invitation goes out to all members who may want to get a specific benefit or training or networking opportunity from the membership - all you need to do is ask!

Attend a meeting, sign up for a seminar or just take advantage of the members only area of napsm.org or ism.ws and you can see the opportunities that are available to us.

You can contact Renetta at 702-227-2452 or rscacchitti@yahoo.com or

Monte at 775-778-2014 or monte.rider@newmont.com if you have any questions or have any ideas or suggestions on meetings, membership activities or benefits that NAPSM can provide.

And remember to let your suppliers know about our Supplier Opportunity Fair and Recognition Awards Banquet in Las Vegas on March 21. It will be a great opportunity to nominate great suppliers, discover potential suppliers and see the value that they can provide to material and supply management.

C.P.M.?

**Facilitator contact
information:**

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Got News?

Contact

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Carol Poindexter
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Note: Articles for the April
newsletter
due March 27, 2006

SUPPLIER/BUYER RECOGNITION DINNER

Get your Nominations in for the Supplier and Buyer of the Year, and the Robert C. Ashby Award. Nomination forms can be found on the website at www.napsm.org. All nominations must be received no later than MARCH 1, 2006.

SUPPLIER OPPORTUNITY FAIRE

Does your Company plan on being an exhibitor at the Supplier Opportunity Faire on March 21st at Cashman Center? If you have not done so, please get your exhibitor information in NO LATER than March 3rd in order to save your space!

Also, don't forget to let your suppliers know what a great opportunity it is for them to attend.

Please help us by sending out copies of the Supplier Faire flyer to your vendors with purchase orders and any other correspondence that you may have.

Remember, all of the monies collected at the Supplier Faire go toward educating membership!

SATELLITE SUMMARY:**NAPSM SATELLITE SEMINAR****Ethics in Supply Management: Minding Your Actions and Decisions****WHEN:** February 22, 2006**TIME:** 8:00 AM TO NOON**WHERE:** Purchasing Department, Clark County School District**ATTENDEES:**

Mark Misuraca, Motivational Systems
Jim R. Barber, Las Vegas Valley Water District
John B. Huddle, Clark County
Teresa Collins, Las Vegas Valley Water District
Diane Leavitt, Nevada Power
Rebecca Naranen, Las Vegas Valley Water District

The satellite seminar addressed the role of ethics in supply management. A strong code of ethics should be embedded within your supply organization and to learn more about your obligation in a global society. The seminar explored how to develop and enforce a strong code of ethics and how to address conflict of interest and anti-trust issues.

Next scheduled Satellite Seminar is: April 26, 2006
"Risk and Change management: Surviving in a Dynamic Business Environment"

Visit the NAPSM website for details on upcoming events: www.napsm.org

Satellite Host:

NAPSM, Vice President
Carol A. Ellenbecker, C.P.M., A.P.P.
Clark County School District
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Job Opportunities

NAPSM updates Job Opportunities every Sunday. Check out www.napsm.org for the latest job opportunities in the area.